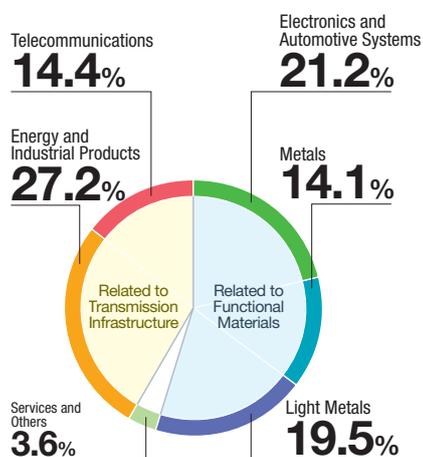


AT A GLANCE

Net Sales Ratio



The Furukawa Electric Group is concentrating on business development in two areas: the transmission infrastructure business, for which substantial demand growth is expected in emerging markets, and the functional materials business, a high-value-added sector in which we can leverage the Group's unique advantages in materials.

Related to Transmission Infrastructure



Telecommunications

- Optical Fiber and Cable Business
- Photonics and Network Solutions Business



(Billions of yen)

	FY2010	FY2011	FY2012
Net Sales	135.5	149.3	144.5
Operating Income	9.8	9.6	4.1

Fiscal 2012 Topics

- Furukawa Industrial S.A. Produtos Electricos (FISA) in Brazil acquired Metrocable Industria e Comercio Ltda, which manufactures and sells optical fiber cables

Measures in Fiscal 2013

- Establish joint venture in China to produce and sell optical fiber preform (July 2012)
- Build new optical cable plant in Russia (July 2013)

Major Products



Optical fiber cables, optical fiber cable accessories and installations, optical components, optical semiconductor devices, metal communication cables, electronic appliance wires, network equipment, CATV systems, radio products



Energy and Industrial Products

- Energy Business
- Industrial Products Business



(Billions of yen)

	FY2010	FY2011	FY2012
Net Sales	208.8	253.0	272.2
Operating Income	3.7	0.9	-0.8

Fiscal 2012 Topics

- Riken Electric Wire to establish joint venture in elevator cable business with Hebei Huatong Wires & Cables Group
- Acquired SuperPower, Inc., a U.S. manufacturer of second-generation high-temperature superconducting wire

Measures in Fiscal 2013

- Start production at new optical fiber compound overhead ground wires (OPGW) plant at FISA in Brazil (October 2012)
- Establish company integrating three of our electric component companies (October 2012)

Major Products



Copper wires, aluminum wires, power transmission cables, power transmission cable accessories and installations, insulated wires, cable conduits, water-feeding pipe materials, foam products, UV tapes for semiconductor manufacturing, electrical insulation tapes, electric material products

Related to Functional Materials



Electronics and Automotive Systems

- Automotive Parts Business
- Electronics Components Business
- Magnet Wire Business



(Billions of yen)

	FY2010	FY2011	FY2012
Net Sales	177.2	209.6	212.0
Operating Income	7.2	7.8	5.1

Fiscal 2012 Topics

- Acquired controlling interest in ChonQing Chang Hua Automobile Harness in China and expand wire harness business
- Acquired Automotive Connector Business from Mitsubishi Cable Industries

Measures in Fiscal 2013

- Start production at new wire harness plant in the Philippines (March 2013)

Major Products



Automotive components and wiring harnesses, magnet wires, electronic component materials, heat sinks, hard disc drive (HDD) aluminum blanks, battery products



Metals

- Copper Strips Business
- Copper Pipes Business
- Copper Foils Business



(Billions of yen)

	FY2010	FY2011	FY2012
Net Sales	119.6	152.9	141.6
Operating Income	- 2.2	3.2	0

Fiscal 2012 Topics

- Revised system for domestic production of copper pipes

Measures in Fiscal 2013

- Commence production at new plant for electrodeposited copper foil (used in circuits and batteries) in Taiwan (June and August 2012)

Major Products



Wrought copper products (plates, strips, pipes, rods, wires), functional-surface (plating) products, Electrodeposited copper foils, processed products for electronic parts, superconducting products, special metal materials (shape-memory and super-elastic alloys)



Light Metals

- Aluminum Rolling Business
- Aluminum Extrusion Business
- Aluminum Casting, Forging and Other



(Billions of yen)

	FY2010	FY2011	FY2012
Net Sales	188.1	209.0	195.6
Operating Income	- 0.2	11.5	5.7

Fiscal 2012 Topics

- Furukawa-Sky to invest in ARCO Aluminum of the United States

Measures in Fiscal 2013

- Furukawa-Sky to build aluminum rolling mill in Thailand (January 2014)

Major Products



Aluminum plates, extruded aluminum products, castings, forged products, processed light metal products