# For individual investors FURUKAUA ELECTRIC

#### Contents

- 1. Greetings
- 2. Furukawa Electric Group
- 3. Furukawa Electric Group Vision 2030
- 4. Financial Results for First Half of the Fiscal Year Ending March 31, 2024
- 5. In conclusion



# 1. Greetings

# **Greetings**





# Hideya Moridaira

July 1965 Born in Gunma Prefecture 1990 Graduated from the Graduate School of Science, Tohoku University and joined Furukawa Electric

After gaining experience in optical fiber manufacturing and production technology, intellectual property and corporate planning, served as General Manager of the Corporate Planning Office in the Strategy Division, General Manager of the Planning and Administration Department in the Communications Solutions Division, General Manager of the Optical Fiber and Cable Products Division in the Communications Solutions Division and General Manager of the Communications Solutions Division before being appointed President in April 2023.



# 2. Furukawa Electric Group

# Corporate philosophy of Furukawa Electric Group





#### **Corporate Philosophy**

Drawing on more than a century of expertise in the development and fabrication of advanced materials, we will contribute to the realization of a sustainable society through continuous technological innovation.

#### **Core Value**

"Integrity" "Innovation" "Addressing Reality" "Ownership and Speed" "Collaboration"

Vision 2030

#### Vision 2030

In order to "build a sustainable world" and "make people's life safe, peaceful and rewarding", Furukawa Electric Group will create solutions for the new generation of global infrastructure combining information, energy and mobility.

#### **Materiality**

Important issues for achieving Vision 2030

2025 Mid-term Plan

Road to Vision 2030

-Transform and Challenge-

Mid-term management plan

Business activities

The Furukawa Electric Group CSR Code of Conduct

#### **CSR Code of Conduct**

In conducting corporate activities based on the Furukawa Electric Group Philosophy and Core Value, this defines fundamental rules of behavior that Furukawa Electric Group executives and employees should follow from the perspective of corporate social responsibility.



2025

2030

## **Business Overview**



Communications Solutions

19.9%
Net sales
JPY217.6
billion

Energy Infrastructure

Net sales 9.7%
JPY106.3
billion

Automotive Products & Batteries

Net sales JPY337.4 billion 30.9% Electronics
Component Material

Net sales JPY273.0 billion **Functional Products** 

Net sales
JPY126.5
billion











※Net sales for FY2022



# 3. Furukawa Electric Group Vision 2030

# **Toward achieving Vision 2030**



# **Furukawa Electric Group Vision 2030**

Sustainable world



Leap forward through the creation of businesses designed to solve social issues

In order to build a more sustainable world and make people's life safe, peaceful and rewarding, Furukawa Electric Group will create solutions for the new generation of global infrastructure combining information, energy and mobility

#### Social issues



Realize a B5G society





**Energy** 

Become carbon neutral









**Mobility** 

Realize next generation infrastructure that enjoys universal mobility









New domain Realize longer healthy life expectancy





Realize

circular

economy

# **Information**



# Realize high speed, high capacity, low latency telecommunications infrastructure and support the Beyond 5G society



## Solutions for achieving Vision 2030 (Information)



#### Social issues

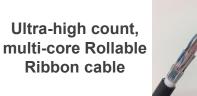
Strengthening telecommunication infrastructure

Reducing power consumption

Clean energy

#### Furukawa Electric's product lineup and solutions

Lineup of high performance optical telecommunications products that realize high speed, large capacity, low latency communications





Optical fiber with new functions





ITLA (Semiconductor laser for optical communication)



Optical semiconductor chips for telecommunications



High output DFB external laser light sources



Ultra-compact wavelength tunable lasers

Materials that support the manufacturing process for high performance semiconductors

Maintenance of social infrastructure Increased healthy



Tape for semiconductor process

Thermal management that solves the problem of increased heat generation



Heat sink for data center



Data center cooling systems

# **Energy**



Apply the group's advanced technological capabilities in the energy domain, and realize carbon neutrality and a resource recycling based economy



# Solutions for achieving Vision 2030 (Energy)



#### **Social issues**

Strengthening telecommunication infrastructure

Reducing power consumption

Clean energy

Vehicle electrification

Maintenance of

Increased health

#### Furukawa Electric's product lineup and solutions



Large turntable for submarine power cable

++++++

Renewable energy Lead-acid batteries for cycle-use

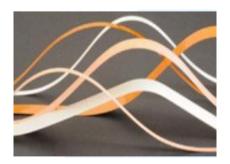


Extra-high

voltage power cable

Submarine water supply pipes

Develop key materials for realizing new forms of energy



High temperature superconducting materials for nuclear fusion



Products and installation

technology that contribute

to the increased use of

renewable energy

**Plug-in connectors** 



Rakuraku aluminum cable

Streamline and reduce man-hours of installation



# Make mobility more safe, convenient and universal, and aim to realize this new vision of mobility



# Solutions for achieving Vision 2030 (Mobility)



#### **Social issues**

Clean energy

Vehicle electrification

#### Furukawa Electric's product lineup and solutions



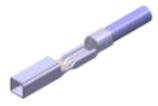




**Peripheral** monitoring radar



(Steering roll connector)



Alpha terminal









Contribute to the evolution of xEV



(Lead-acid battery state sensor)

Realize safe, convenient and universal mobility

## **New domain**



Apply the group's core technologies to the life sciences domain and DX of social infrastructure, and contribute to the realization of a safe, secure society



## Solutions for achieving Vision 2030 (New domain)



#### Social issues

Strengthening elecommunication infrastructure

Reducing power consumption

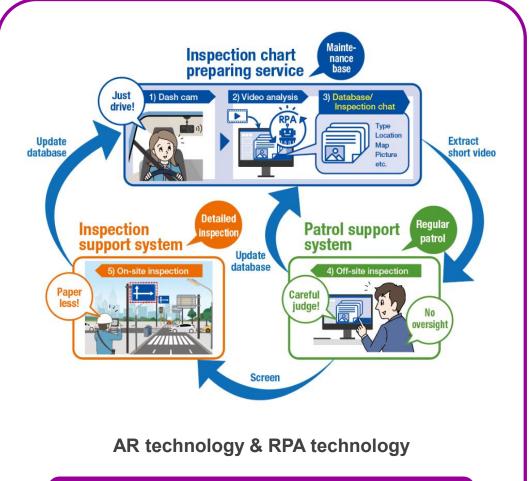
Clean energy

Vehicle electrification

Maintenance of social infrastructure

Increased healthy life expectancy

#### Furukawa Electric's product lineup and solutions



Through advances in digitalization, streamline the inspection and maintenance of roadside and railroad equipment



Digital technology & laser technology

Surface treatment solution for infrastructure



Detection solutions using an internal medical device



Optical (photonics) technology & high frequency technology

Visually confirm the position of implanted medical devices by causing it to light up through the use of wireless power-supplying technology

# **Quantitative target by Vision 2030**





Strengthening telecommunication infrastructure

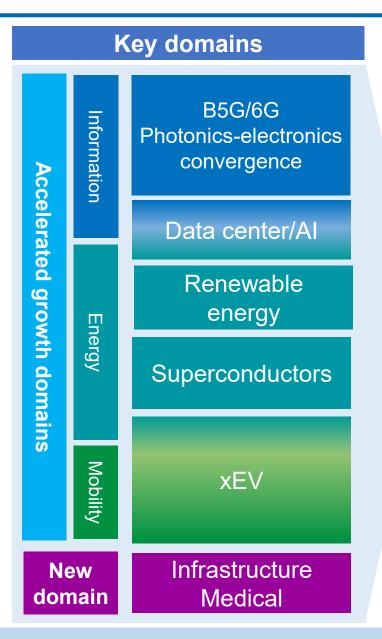
Reducing power consumption

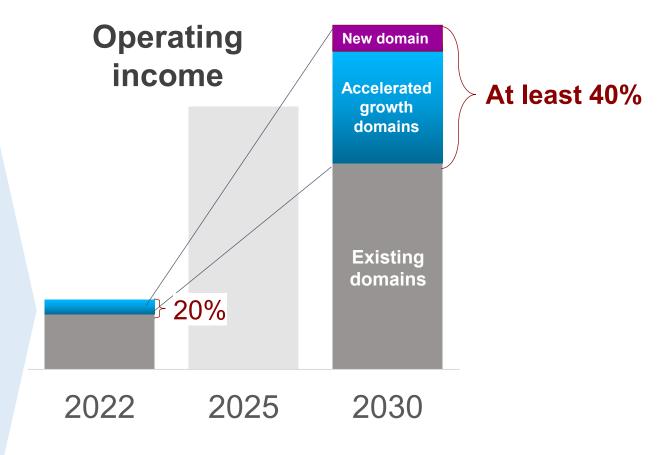
Clean energy

Vehicle electrification

Maintenance of social infrastructure

Increased healthy life expectancy





Achieve at least 40% of operating income in targeted areas in 2030



4. Financial Results for First Half of the Fiscal Year Ending March 31, 2024

# FY2023 H1 financial results highlights



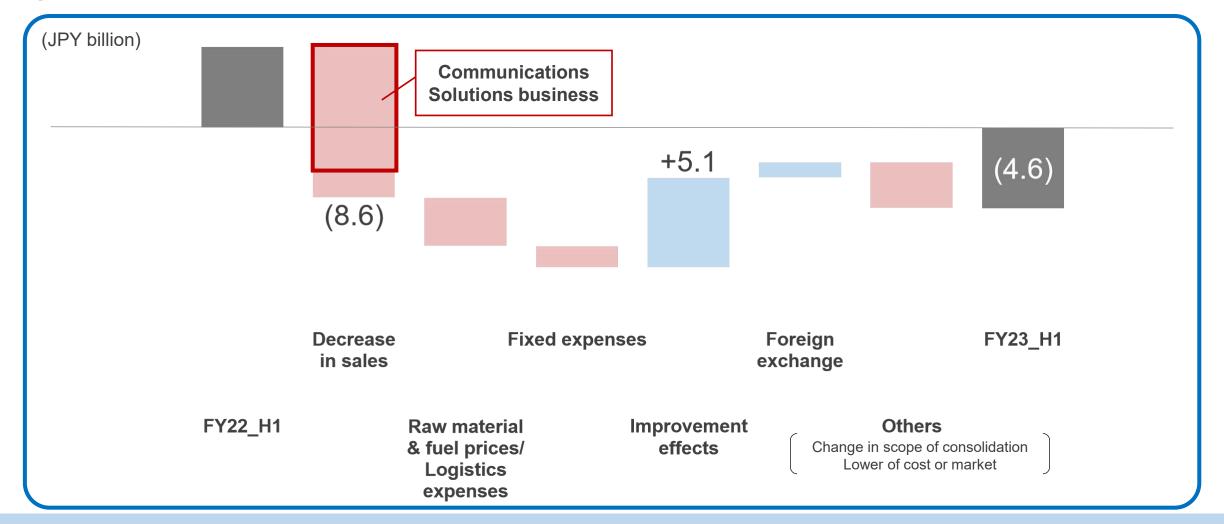
■ Both sales and profits decreased year-on-year, mainly due to a large decline in the Communications Solutions business.

PY billion, JPY/kg, JPY/USD)	FY22_H1 Results	FY23_H1 Results	YoY change	(Comparison with last year)
	а	b	b-a	
Net sales	524.5	503.1	(21.4)	[Higher sales] Electronics & Automotive Systems (Automotive Products & Batteries) [Lower sales] Infrastructure, Electronics & Automotive Systems (Electronics Compone Materials), Functional Products
Operating income	4.6	(4.6)	(9.2)	[Increased profit] Electronics & Automotive Systems (Automotive Products & Batteries [Decreased profit] Infrastructure, Electronics & Automotive Systems (Electronics Component Materials), Functional Products
Ordinary income	12.1	(3.6)	(15.7)	
Net income attributable to owners of the parent	6.3	(4.1)	(10.5)	
Average copper price	1,205	1,241		
Average exchange rate	134	141		

# FY2023 H1 financial results highlights Breakdown of changes in operating income



■ Profit declined mainly due to a decrease in sales in the Communications Solutions business, despite the effects of optimization of sales prices and improvements in productivity and product mix.



# **Revised FY2023 full-year forecasts**



■ Sales declined due to worse than expected cutbacks in investment by customers and prolonged inventory adjustments in the Communications Solutions business. Accordingly, full-year forecasts for each stage profit and loss were revised downward.

PY billion, JPY/kg, JPY/USD)	FY22 Results	FY23* Previous forecasts*	FY23 Forecasts	YoY change	Change from previous forecasts	(前回予想比)
	а	b	С	c-a	c-b	
Net sales	1,066.3	1,100.0	1,040.0	(26.3)	(60.0)	[Upward revision] Electronics & Automotive Systems [Downward revision] Infrastructure, Functional Products
Operating income	15.4	24.0	5.0	(10.4)	(19.0)	[Upward revision] Electronics & Automotive Systems, Functional Products [Downward revision] Infrastructure
Ordinary income	17.3	23.0	4.0	(13.3)	(19.0)	Operating income declined
Net income attributable to owners of the parent	15.9	13.0	0.0	(15.9)	(13.0)	Extraordinary income increased
Average copper price	1,209	1,180	1,191	(19)	+11	
Average exchange rate	135	130	141	+5		

The year-end dividend forecast of JPY60 per share announced on May 11, 2023 has been left unchanged.



# 5. In conclusion



## Aim to become a corporate group that is essential for solving the social issues





# Thank you very much for your attention



25



This presentation materials are created for the purpose of providing information on Furukawa Electric's activities for shareholders, investors, and members of the media.

#### **Forward-Looking Statements**

Projections of future sales and earnings in these materials are "forward-looking statements."

Management offers these projections in good faith and on the basis of information presently available.

Information in these statements reflects assumptions about such variables as economic trends and currency exchange rates.

Forward-looking statements incorporate known and unknown risks as well as other uncertainties that include, but are not limited to, the following items.

- Economic trends in the U.S, Europe, Japan and elsewhere in Asia, particularly with regard to consumer spending and corporate expenditures.
- Changes in exchange rates of the U.S. dollar, euro, and Asian currencies.
- Furukawa Electric Group's ability to respond to rapid advances in technology.
- Changes in assumptions involving financial and managerial matters and the operating environment.
- Current and future trade restrictions and related matters in foreign countries.
- Changes in the market value of securities held by the Furukawa Electric Group.

Due to the above factors, actual sales, earnings, and other operating results may differ significantly from forward looking statements in these materials. In addition, following the release of these materials, Furukawa Electric Group assumes no obligation to announce any revisions to forward-looking statement in these materials.

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