

Furukawa Electric Co., Ltd.

Q3 Financial Results Briefing for the Fiscal Year Ending March 2025

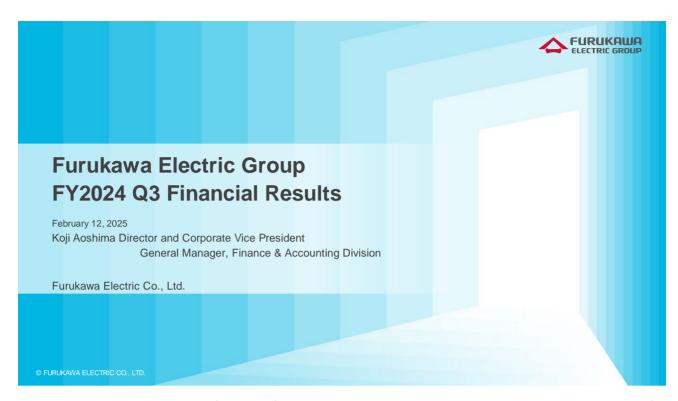
February 12, 2025

[Number of Speakers]

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Koji Aoshima

Director, Corporate Vice President and General Manager of Finance & Accounting Division



Aoshima: My name is Aoshima from the finance and accounting division. We would like to thank you for participating in our financial results briefing today despite your busy schedule. I will now explain the details of the financial results for Q3 FY2024.

FY24 Q3 Financial Results Highlights



■ Achieved increased profit on higher revenue compared to the same period of last year

PY billion, JPY/kg, JPY/USD)	FY23_Q3	FY24_Q3	YoY change b-a	
Net sales	765.3	882.0	+116.7	Revenue increased in all segments
Operating profit	(0.6)	31.4	+32.0	Profit increased in all segments excluding Service and Development, etc.
Ordinary profit	(3.0)	36.1	+39.1	
Profit attributable to owners of parent	(6.5)	16.4	+22.9	
Average copper price	1,249	1,481	+232	
Average exchange rate	143	153	+9	

Please turn to page four. These are the key points for Q3 FY2024 financial results.

Both sales and profit increased YoY. Net sales were JPY882.0 billion, operating profit increased by JPY31.4 billion, ordinary profit increased by JPY36.1 billion, and profit attributable to owners of parent increased by JPY16.4 billion. Net sales increased in all segments, operating profit increased in all segments except Service and Developments, and ordinary profit increased mainly due to increase share of profit of entities accounted for using equity method, in addition to higher operating profit.

FY24 Q3 Results -P/L Summary



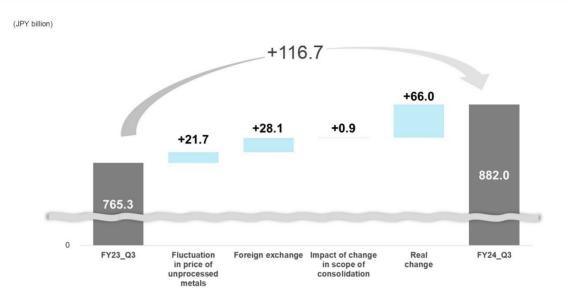
JPY billion, JPY/kg, JPY/USD)	FY23_	_Q3	FY24	_Q3	YoY ch	ange	Breakdown of ch	ange
		10-12		10-12		10-12	(YoY in Q3)	
	а	a'	b	b'	b-a	b'-a'		
Net sales	765.3	262.2	882.0	311.6	+116.7	+49.5	See page 6	
Operating profit	(0.6)	4.1	31.4	13.9	+32.0	+9.8	See page 7	
(Margin)	(0.1%)	1.5%	3.6%	4.4%	+3.6	+2.9		
Interest income (expenses)	(5.5)	(1.9)	(5.9)	(1.9)	(0.4)	(0.0)		
Share of profit (loss) of entities accounted for using equity method	3.6	1.4	8.2	2.1	+4.7	+0.6		
Foreign exhange gains (losses)	(1.0)	(3.1)	(0.4)	2.2	+0.6	+5.3		
Ordinary profit	(3.0)	0.7	36.1	17.1	+39.1	+16.5		
(Margin)	(0.4%)	0.3%	4.1%	5.5%	+4.5	+5.2		
Extraordinary income (losses)	2.7	(0.8)	(7.7)	(4.6)	(10.5)	(3.8)	 Extraordinary income:(4.8) (6.5 → 1.8) 	
Income taxes	(5.3)	(1.6)	(9.6)	(6.5)	(4.3)	(4.8)	· Extraordinary loss: (5.7)	
Profit attributable to non-controlling interests	(1.0)	(0.6)	(2.5)	(0.9)	(1.4)	(0.3)	[(3.8) → (9.5)]	·
Profit attributable to owners of parent	(6.5)	(2.4)	16.4	5.2	+22.9	+7.5		Recorded provision for product warrantie
(Margin)	(0.9%)	(0.9%)	1.9%	1.7%	+2.7	+2.6		(FY24_Q3)
Average copper price	1,249	1,264	1,481	1,449	+232	+185		
Average exhange rate	143	148	153	152	+9	+5		

Page five is the summary P&L for Q3. The reasons for the increase or decrease in net sales and operating profit are explained on the next page and thereafter.

share of profit/loss of entities accounted for using equity method increased approximately JPY4.7 billion from the previous year, mainly due to an increase share of profit of entities accounted for using equity method of UACJ. Extraordinary income/loss decreased by approximately JPY10.5 billion from the previous year, mainly due to a decrease in sales of strategic shareholdings from the previous year and the recording of a provision for product warranties as an extraordinary loss in the Q3 financial results, which was disclosed today.

FY24 Q3 Results -Breakdown of Changes in Net Sales

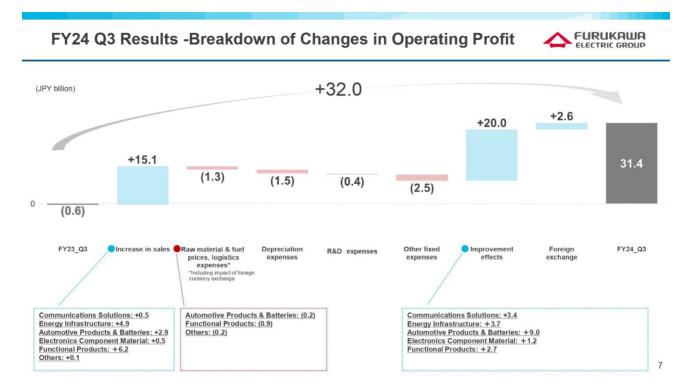




Page six shows the reasons for the increase/decrease in sales.

Net sales were up JPY116.7 billion from the same period last year. The fluctuation in price of unprocessed metals added JPY21.7 billion, the effect of yen's depreciation on foreign exchange added JPY28.1 billion, and the change in real terms, excluding changes in the scope of consolidation, was JPY66.0 billion.

The breakdown of the real fluctuation is as follows: about JPY2.0 billion for the Communications Solutions segment, about JPY17.0 billion for the Energy Infrastructure segment, about JPY9.0 billion for the Automotive Products and Batteries segment, about JPY17.0 billion for the Electronics and Component Material segment, and about JPY21.0 billion for the Functional Products segment. All of these were increases.



Page seven shows the factors for changes in operating .profit

The overall factor for an increase of JPY32.0 billion was mainly due to the effect of increased sales and improvements. The total effect of improvements, including price pass-through, productivity improvement, and product mix improvement, was a positive JPY20.0 billion.

The sales increase of JPY15.1 billion includes JPY0.5 billion in the Communications Solutions segment, JPY4.9 billion in the Energy Infrastructure segment, JPY2.9 billion in Automotive Products and Batteries, and JPY6.2 billion in the Functional Products segment.

In addition, raw material & fuel price and logistics expenses were negative JPY1.3 billion, depreciation expenses were negative JPY1.5 billion, other fixed expenses were negative JPY2.5 billion mainly due to higher labor costs, and foreign exchange effects were positive JPY2.6 billion due to yen's depreciation.

FY24 Forecasts -P/L Summary



■ The forecasts for net sales and each stage of profit have been revised up.

JPY billion, JPY/kg, JPY/USD)	FY23 Results	FY24 Previous forecasts*	FY24 Forecasts	YoY change	Change from previous forecasts							
	a	b	С	c-a	c-b				mponent Material			
Net sales	1,056.5	1,140.0	1,190.0	+133.5	+50.0	The state of the s	(fluctuation of c foreign exchang					
Operating profit	11.2	38.0	42.0	+30.8	+4.0		Energy Infrastructure					
(Margin)	1.1%	3.3%	3.5%	+2.5	+0.2	Autom	otive P	e Products & Batteries				
Interest income (expenses)	(7.4)	-	-	-	-	·						
Share of profit (loss) of entities accounted for using equity method	6.3	-	-									
Foreign exhange gains (losses)	(0.1)	<u> </u>	-	-	2-2	Increas	se shar	re	of profit of entities			
Ordinary profit	10.3	36.0	46.0	+35.7	+10.0	accour	accounted for using equity method Increase in foreign exchange gains		ising equity method			
(Margin)	1.0%	3.2%	3.9%	+2.9	+0.7	iliciea	se III IO	ле	ign exchange gams			
Extraordinary income (losses)	9.8	0.0	5.0	(4.8)	+5.0							
Income taxes	(11.6)	-	-	-	-							
Profit attributable to non-controlling interests	(2)	-	-	-	-							
Profit attributable to owners of parent	6.5	22.0	30.0	+23.5	+8.0	Copper price:JPY1,295/kg Exchange rate:JPY140/USD Exchange rate:JPY140/USD Copper price:JPY			Q3 result: Copper price:JPY1,449/kg			
(Margin)	0.6%	1.9%	2.5%	+1.9	+0.6			7	Exchange rate: JPY152/USD			
Average copper price	1,262	1,396	1,453	+191	+57			Copper price: JPY1,370/kg				
Average exhange rate	145	146	152	+7	+6			L	Exchange rate:JPY150/USD			
		*Announced of	n November 7,	2024								

Page eight is a summary P&L of the FY2024 full-year forecast.

The full-year forecasts for net sales and profit/loss at each stage have been revised upward. As noted in the lower right-hand corner of the slide, we have changed our assumptions for copper price and exchange rates for Q4.

Net sales were revised upward by JPY50.0 billion, mainly for the Electronics Component Material segment, reflecting higher copper prices and the impact of yen's depreciation. Operating profit was revised upward by a total of JPY4.0 billion, mainly in the two segments listed here. Profit attributable to owners of parent was revised upward by JPY8.0 billion to JPY 30.0 billion due to expected increases share of profit of entities method and foreign exchange gains in non-operating profit.

FY24 Forecasts -Operating Profit by Segment



Operating pro	ofit of main segm	ents										
(JPY billion) Segments Sub-segments				FY23	FY24*	H1	H2		FY24	YoY	Change from	Main reason for the
ocginents	oub-acgments	H1	H2	Results	Previous forecasts		Q3		Forecasts	change	previous forecasts	revision
				а	b				С	c-a	c-b	
Infrastructure	Communications Solutions	(6.0)	(6.9)	(13.0)	(6.0)	(5.8)		(0.2)	(6.0)	+7.0	-	
				*** **********************************			(0.2)		, ,			
	Energy	(2.6)	4.4	1.7	5.0	2.9		3.6	6.5	+4.8	8 +1.5	Increased sales from Japan underground power cable projects, functional power cable and transmission and distribution components
	Infrastructure						3.0					
Electronics &	Automotive	2.3	13.3	15.6	23.0	11.2		14.8	26.0	+10.4	+3.0	Revised assumption of
Automotive Systems	Products & Batteries						7.2					business environment risks
	Electronics	0.6	2.5	3.1	4.5	3.1		1.4	4.5	+1.4	_	
	Component Material						0.5					
	. 0	2.1	3.4	5.5	15.0	7.9		7.1	15.0	+9.5		
Functional Prod	ucts						4.2					
Consolidated to		(4.6)	15.8	11.2	38.0	17.5		24.5	42.0	+30.8	+4.0	Service and developments,
(include service and o segment, and elimina							13.9					etc.: (0.5) (Increased development expenses)

Page nine shows operating profit by segment for the full-year forecast for FY2024.

The Energy Infrastructure segment was revised upward by JPY1.5 billion due to increased sales of Japan underground power cable projects, functional power cable, and transmission and distribution components, etc. The business environment risk assumptions in the Automotive Products & Batteries segment were reconsidered, resulting in an upward revision by JPY3.0 billion. The Service and Developments, etc. segment is expected to increase JPY0.5 billion in expenses related to new businesses, and the full-year operating profit forecast totals JPY42.0 billion.

Net Sales and Operating Profit by Segment (Q3 Results/ Full-year Forecasts)



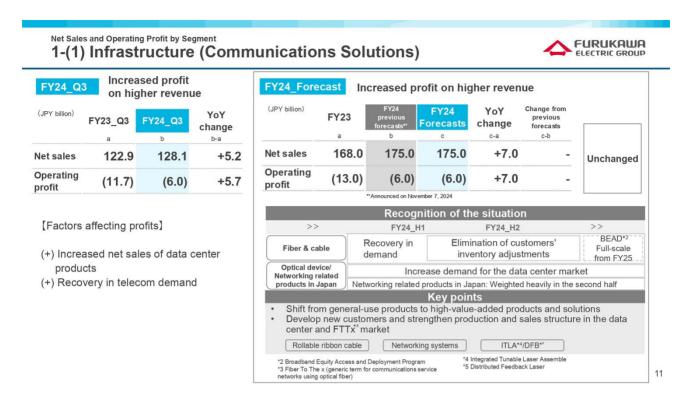
(JPY billion)		Net sales			perating prof	fit			Net sales			Operating profit				
	FY23_Q3	FY24_Q3	YoY change	FY23_Q3	FY24_Q3	YoY change	FY23 Results	FY24 Previous forecasts	FY24 Forecasts	YoY change	Change from previous forecasts	FY23 Results	FY24 Previous forecasts	FY24 Forecasts	YoY change	Change from previous forecasts
	a	b	b-a	с	d	d-c	•	f	g	g-e	g-f	h	- 1:	J	j-h	j+
Infrastructure	198.9	222.7	+23.8	(13.2)	(0.1)	+13.1	278.2	300.0	305.0	+26.8	+5.0	(11.3)	(1.0)	0.5	+11.8	+1.5
Communications Solutions	122.9	128.1	+5.2	(11.7)	(6.0)	+5.7	168.0	175.0	175.0	+7.0	-	(13.0)	(6.0)	(6.0)	+7.0	-
Energy Infrastructure	76.0	94.6	+18.6	(1.4)	5.9	+7.4	110.2	125.0	130.0	+19.8	+5.0	1.7	5.0	6.5	+4.8	+1.5
Electronics & Automotive Systems	474.7	540.3	+65.6	10.2	22.1	+11.8	653.7	685.0	730.0	+76.3	+45.0	18.7	27.5	30.5	+11.8	+3.0
Automotive Products & Batteries	276.3	298.4	+22.0	8.3	18.5	+10.2	379.8	390.0	405.0	+25.2	+15.0	15.6	23.0	26.0	+10.4	+3.0
Electronics Component Material	198.4	242.0	+43.6	1.9	3.6	+1.7	273.9	295.0	325.0	+51.1	+30.0	3.1	4.5	4.5	+1.4	-
Function Products	85.5	112.1	+26.6	3.9	12.1	+8.2	115.4	150.0	150.0	+34.6	-	5.5	15.0	15.0	+9.5	-
Service and Developments, etc.	23.2	25.5	+2.3	(1.6)	(2.6)	(1.0)	31.6	30.0	30.0	(1.6)	-	(1.9)	(3.5)	(4.0)	(2.1)	(0.5)
Elimination of intra-company transactions	(17.0)	(18.6)	(1.6)	0.1	(0.1)	(0.1)	(22.4)	(25.0)	(25.0)	(2.6)	-	0.1	0.0	0.0	(0.1)	-
Consolidated total	765.3	882.0	+116.7	(0.6)	31.4	+32.0	1,056.5	1,140.0	1,190.0	+133.5	+50.0	11.2	38.0	42.0	+30.8	+4.0

* Announced on November 7, 2024

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Page 10 shows sales and operating profit by segment.

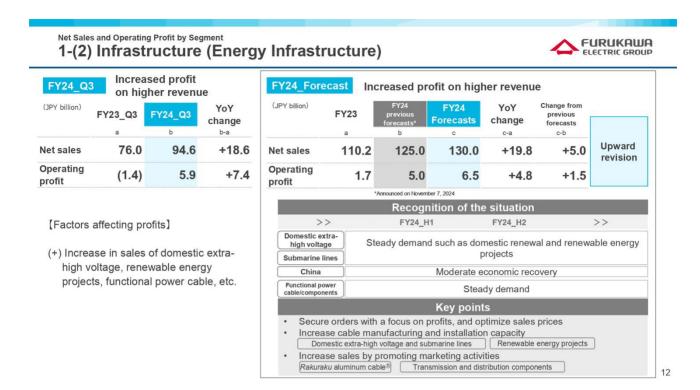
The status of subsegments will be explained on the next page and thereafter, so we will omit the explanation.



Page 11 is for the Communications Solutions segment.

The results of the first three quarters show YoY increases in both sales and profit. The gradual recovery in telecom-related demand and the gradual results of data center-related orders are contributing to the increase in sales and improvement in the product mix.

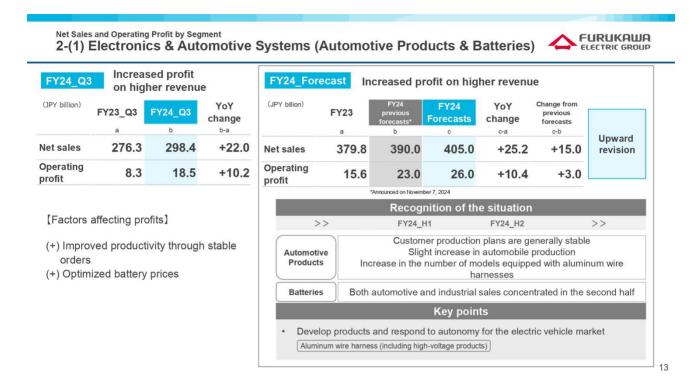
In Q3, short-term operating profit returned to a near-zero base. As shown here, there has been no major change in our perception of the business environment since our announcement in November of last year.



Page 12 is for the Energy Infrastructure segment.

The results of the first three quarters show YoY increases in both sales and profit. The increase in domestic extra-high voltage, renewable energy projects and functional power cable sales are the main reasons for the increase in profit.

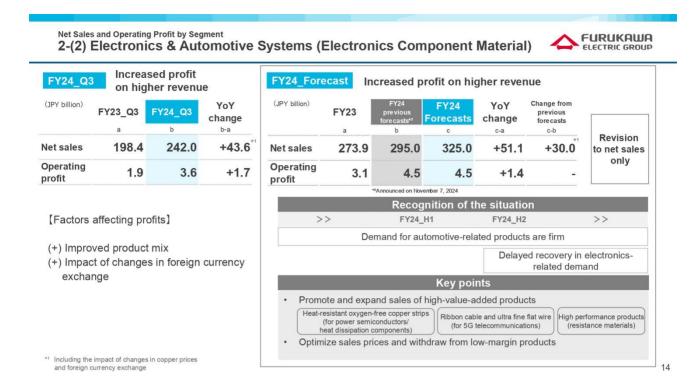
In addition, domestic extra-high-voltage underground power cable projects and functional power cable and transmission and distribution components, which were scheduled for the end of the fiscal year, were brought forward to Q3 of this fiscal year. Given these factors, we have revised our full-year forecasts upward, but our perception of the business environment has not changed significantly from that announced in November last year.



Page 13 is for the Automotive Products and Batteries segment.

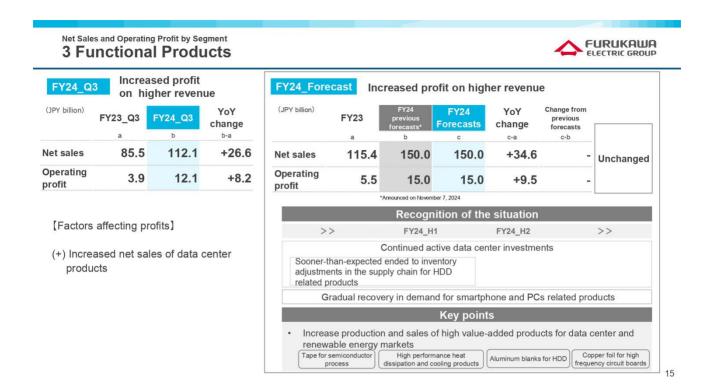
The results of the first three quarters show YoY increases in both sales and profit. The increase in profit was due to the stabilization of production at a Japanese OEM, a major customer, and improved productivity at the Company, as well as price optimization at the Furukawa Battery Co., Ltd.

Although there has been no major change in our perception of the business environment since our announcement in November last year, we have revised our full-year forecast upward, taking into account progress in negotiations with customers regarding cost increases due to the weak yen, labor costs, and other factors.



Page 14 is for the Electronics Component material segment.

The results of the first three quarters show YoY increases in both sales and profit. The large YoY increase in net sales was mainly due to soaring copper prices and the impact of the yen's depreciation. The increase was mainly due to an improved product mix. There has been no major change in our perception of the business environment since our announcement last November.



Page 15 is for the Functional Products segment.

The results of the first three quarters show YoY increases in both sales and profit. The increase was due to strong demand for generative AI and data center related products and increased sales of thermal products and aluminum blanks for HDD. There has been no major change in our perception of the business environment since our announcement last November.

FY24 Q3 Results -B/S Summary



	End of FY23*	End of FY24Q3	Change	/	Inventories Increased by JPY 17.6 billion
	а	b	b-a	/	(including the impact of foreign currency exchange and copper prices of JPY 1.5 billion)
Current assets	517.8	557.4	+39.6		Increased in net sales (Increased by JPY 11.2 billion compared with the end of FY2
Cash and deposits	48.9	53.5	+4.6		Projects and construction with expected future sales (Increased by JPY 3.6 billion
Notes and accounts receivable - trade, and contract assets	245.7	261.7	+15.9		compared with the end of FY23)
Total inventories	183.6	201.3	+17.6		Property, plant and equipment, and intangible assets Decreased by JPY 2.3 billion
Non-current assets	467.2	454.4	(12.8)		Impact of CAPEX and depreciation: JPY (3.6) billion
Property, plant and equipment	278.6	276.5	(2.2)	•1/	Impact of foreign currency exchange: JPY +2.4 billion
Intangible assets	20.3	20.2	(0.1)		Retirement, etc.: JPY (0.8) billion
Investments and other assets	168.3	157.8	(10.5)		Investments and other assets Decreased by JPY 10.5 billion
Total assets	985.0	1,011.8	+26.8		Investment securities: JPY (8.7) billion
Current liabilities	400.9	410.9	+10.0		*Mainly due to the reclassification of UACJ shares (Shares of subsidiaries and associates → Shares of a non-affiliated company)
Non-current liabilities	225.9	241.3	+15.5		T. I
Total liabilities	626.8	652.2	+25.4		Total assets Increased by JPY 26.8 billion Working capital following increased net sales: JPY + 33.5 billion
Shareholders' equity	284.9	272.4	(12.6)		Impact of change in scope of consolidation: JPY (14.8) billion *Mainly UACJ
Accumulated other comprehensive income	43.4	55.9	+12.5		Impact of foreign currency exchange: JPY +5.1 billion
Non-controlling interests	29.9	31.3	+1.4		Shareholders' equity Decreased by JPY 12.6 billion
Total net assets	358.2	359.6	+1.4		Retained earnings: JPY (12.6) billion *Mainly sale of UACJ shares
Total liabilities and net assets	985.0	1,011.8	+26.8		Accumulated other comprehensive income Increased by JPY 12.5 billion
Equity capital ratio	33.3%	32.4%	(0.9)		Valuation difference on available-for-sale securities: JPY +20.5 billion *Mainly due to the gain on mark-to-market valuation of UACJ
Net interest-bearing debt	284.1	290.5	6.4		Foreign currency translation adjustment: JPY (5.5) billion
			+0.02		

Page 16 is a summary B/S.

Total assets were JPY1.0118 trillion, an increase of JPY26.8 billion from the end of the previous fiscal year. The breakdown of changes includes an increase of JPY33.5 billion in working capital following increased net sales, an increase of JPY5.1 billion due to foreign exchange effects, and a decrease of JPY14.8 billion mainly due to changes in the scope of consolidation and other factors caused by changes in the classification of UACJ stock holdings.

Net interest-bearing debt increased by JPY6.4 billion, mainly due to an increase in working capital following increased net sales.

CAPEX, Depreciation & Amortization and R&D Expenses



■ Revised the full-year CAPEX forecast

(JPY billion)	FY23_Q3	FY24_Q3	YoY change	FY23 Results	FY24 previous forecasts*	FY24 Forecasts	YoY change	Change from previous forecasts	
	а	b	b-a	С	d	е	e-c	e-d	
CAPEX	26.0	23.8	(2.2)	39.0	48.0	40.0	+1.0	(8.0)	Revised the projects, timing and specifications
Depreciation and amortization	28.9	30.4	+1.5	39.0	41.0	41.0	+2.0	-	
R&D expenses	18.6	19.1	+0.4	24.5	26.0	26.0	+1.5	-	
					* Announce	d on May 13,	2024		17

Page 17 shows the status of CAPEX, depreciation and amortization, and R&D expenses.

We have lowered our full-year forecast for CAPEX by JPY8.0 billion from the figure announced last May to JPY40.0 billion. This is the result of a revise of the projects, timing, specifications, etc. There is no change in depreciation and amortization and other R&D expenses from the figures announced last May.

Directed at FY25



- Recent demand environment will continue for the time being
- Capture demand and accelerate the initiatives aimed at growth

*Remain attentive to the impact of market caused by political/ economic uncertainty

Image of c	perating profit in	1 FY2025					
		FY23	FY24 Forecasts			FY25	
Segments	Sub-segments	Results	H1	H2 Forecasts		Forecasts	Premise
Infrastructure	Communications Solutions	(13.0)	(5.8)	(0.2)	(6.0)		Increased sales of data center products (including the benefits of increased production, etc.) Demand creation by the BEAD Program (from FY25H2)
	Energy Infrastructure	1.7	2.9	3.6	6.5	\Rightarrow	· Firm sales from domestic extra-high voltage, renewable energy projects, functional power cable and transmission and distribution components
Electronics & Automotive Systems	Automotive Products & Batteries	15.6	11.2	14.8	26.0	>	Deconsolidation of the batteries business Customer vehicle production volume will be generally unchanged from FY24
	Electronics Component Material	3.1	3.1	1.4	4.5		Remain attentive to the timing of the demand recovery for electronics products
Functional Pro	ducts	5.5	7.9	7.1	15.0	d	Data center products will continue to be strong Benefits of investing in increased production of tape for semiconductor

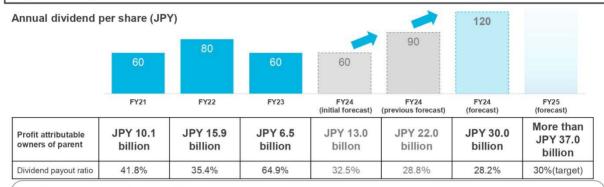
Page 18 shows the operating profit image for each subsegment at this time for FY2025, with arrows.

We believe that the current demand environment will continue for the foreseeable future, and while we will accelerate our efforts to capture demand and growth in this environment, we will closely monitor the impact of market fluctuations caused by political/economic uncertainty.

Year-end Dividend Forecast



■ For the year-end dividend, we plan to issue a dividend of JPY 120 per share (Raised by JPY 30 from JPY 90 announced on November 7, 2024)



Basic policy on shareholder returns

The Company's basic policy is to provide stable and continuous returns to shareholders and to link dividend payments to business performance, with a target of 30% of profit attributable to owners of parent

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Page 19 shows the year-end dividend forecast.

In light of the revised full-year forecast, the year-end dividend forecast for the current fiscal year has been changed from the previously announced JPY90 per share to JPY120 per share.

This concludes my presentation.