

Furukawa Electric Co., Ltd.

Financial Results Briefing for the Fiscal Year Ended March 2025

May 13, 2025

[Number of Speakers]

1 Koji Aoshima

Director, Corporate Senior Vice President, and General Manager of Finance & Accounting Division

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Details of the FY24 Financial Results and FY25 Forecasts

FY24 Financial Results

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• CAPEX, Depreciation & Amortization and R&D Expenses

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Aoshima: Thank you very much for taking time out of your busy schedules today.

Please turn to page three. This page shows today's agenda. This section describes the actual results for FY2024 and the forecast for FY2025.

Appendix

FY24 Financial Results Highlights



Net sales and each level of profit increased compared to last year and the previous forecasts

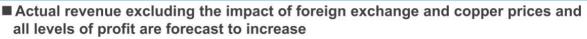
(JPY billion, JPY/kg, JPY/USD)	FY23 Results	FY24 Previous forecasts*	FY24 Rersults	YoY change	Change from previous forecasts
	а	b	с	c-a	c-b
Net sales	1,056.5	1,190.0	1,201.8	+145.2	+11.8
Operating profit	11.2	42.0	47.1	+35.9	+5.1
Ordinary profit	10.3	46.0	48.6	+38.3	+2.6
Profit attributable to owners of parent	6.5	30.0	33.4	+26.9	+3.4
Average copper price	1,262	1,453	1,478	+217	+25
Average exhange rate	145	152	153	+8	+

*Announced on February 12, 2025

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Please turn to page five. This page shows the key points of the financial results for FY2024. In FY2024, sales, operating profit, ordinary profit, and net profit were all higher than the previous fiscal year and the previous forecast.

FY25 Forecasts Highlights



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% Impact of tariffs introduced by the United States have not been incorporated into the forecast

(JPY billion, JPY/kg, JPY/USD)	FY23 Results	FY24 Results	FY25 Forecasts	YoY change	
		а	b	b-a	
Net sales	1,056.5	1,201.8	1,200.0	(1.8)	Increased revenue: Infrastructure, Functional Products, Service and Developments, etc. Decreased revenue: Electronics & Automotive Systems (Assuming deconsolidation of Furukawa Battery Co., Ltd. from Q
Operating profit	11.2	47.1	53.0	+5.9	Increased profits in all segments excluding Service and Developments, etc.
Ordinary profit	10.3	48.6	52.0	+3.4	(Reference) Impact and response of tariffs introduced by the United States
					Direct impact of tariffs Response
Profit attributable to owners of parent	6.5	33.4	36.0	+2.6	Increase in cost Purchases of raw materials, and products, etc. Tariff burden during sales Recovery of the cost increase Incorporate the tariffs into the sales prices Change the supply chain
Average copper price	1,262	1,478	1,335	(143)	etc. Change the trade terms
Average exhange rate	145	153	140	(13)	Communications Automotive Products Solutions & Batteries

Please turn to page six. The forecast is for FY2025, but none of the figures shown here reflect the impact of the US tariff measures.

Sales are expected to decrease slightly from the previous fiscal year, but operating profit and below are expected to increase. The decrease in sales is mainly due to the impact of the assumed deconsolidation of Furukawa Battery from Q3 onward, as well as fluctuations in foreign exchange rates and copper price. Regarding the US-related business, there is a possibility that a direct downward impact on operating profit will occur in both segments of Communications Solutions and Automotive Products & Batteries, but at this point we expect that this will be largely covered by price pass-through and other measures.

As you are aware, the impact of tariffs is difficult to predict at this time, and we will closely monitor the situation and take necessary actions guickly as we move forward in this fiscal year.

Shareholder returns



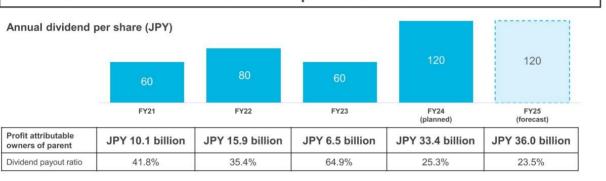
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Basic policy on shareholder returns

The Company's basic policy is to provide stable and continuous returns to shareholders and to link dividend payments to business performance, with a target of 30% of profit attributable to owners of parent

Dividends in FY24 and FY25

Planned to issue a dividend of JPY 120 per share in FY24 Forecast to issue a dividend of JPY 120 per share in FY25



Please turn to page seven. Based on the above results and forecasts, we plan to pay a dividend of JPY120 per share for FY2024, which is to be approved at the General Meeting of Shareholders in June. For FY2025, we currently forecast JPY120 as well.

Next are the details.

FY24 Financial Results -P/L Summary

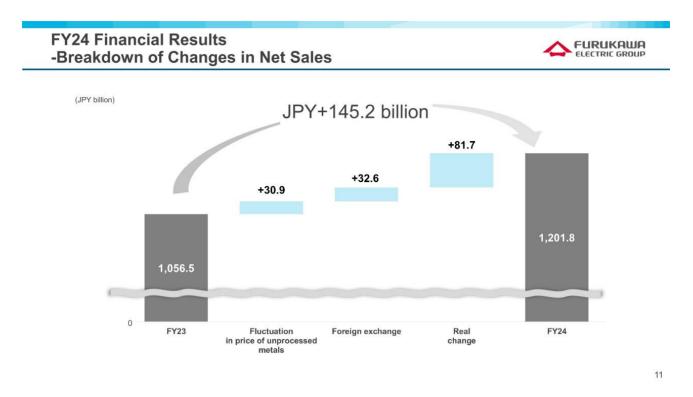


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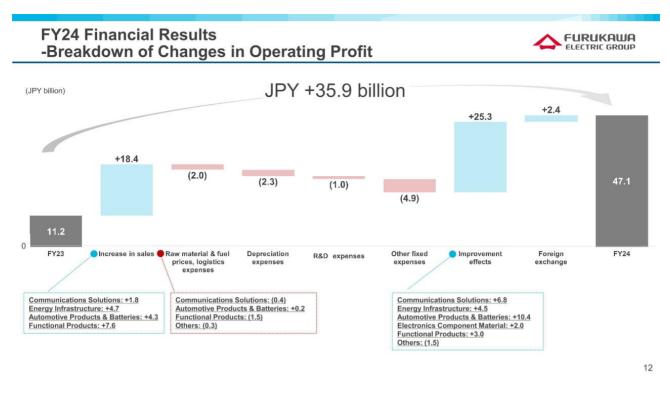
(JPY billion, JPY/kg, JPY/USD)	FY23	FY24 Previous	FY24	YoY change	Change from previous	Breakdown of change
	Results	forecasts*	Results	rer shange	forecasts	(Full year YoY)
	а	b	С	c-a	c-b	
Net sales	1,056.5	1,190.0	1,201.8	+145.2	+11.8	See page 11
Operating profit	11.2	42.0	47.1	+35.9	+5.1	See page 12
(Margin)	1.1%	3.5%	3.9%	+2.9	+0.4	
Interest income (expenses)	(7.4)	-	(8.0)	(0.7)	-	
Share of profit (loss) of entities accounted for using equity method	6.3	-	10.6	+4.3	-	
Foreign exhange gains (losses)	(0.1)	-	(2.2)	(2.1)	4 5 0)	
Ordinary profit	10.3	46.0	48.6	+38.3	+2.6	
(Margin)	1.0%	3.9%	4.0%	+3.1	+0.2	
Extraordinary income (losses)	9.8	5.0	5.5	(4.3)	+0.5	 Extraordinary income +4.9 (14.9 → 19.8)
Income taxes	(11.6)	-	(16.8)	(5.2)	-0	Extraordinary loss
Profit attributable to non-controlling interests	(2.0)	-	(4.0)	(2.0)	-	$(9.2) \ [(5.1) \to (14.3)]$
Profit attributable to owners of parent	6.5	30.0	33.4	+26.9	+3.4	
(Margin)	0.6%	2.5%	2.8%	+2.2	+0.3	
Average copper price	1,262	1,453	1,478	+217	+25	
Average exhange rate	145	152	153	+8	+1	

Please turn to page 10. This is a summary P&L for FY2024 results. The reasons for the increase or decrease in net sales and operating profit are explained on the next page and thereafter. I will provide additional information on the other items.

Share of profit (loss) of entities accounted for using equity method increased approximately JPY4.3 billion from the previous fiscal year, mainly due to improved earnings at overseas equity-method affiliates. Extraordinary income (losses) decreased by approximately JPY4.3 billion from the previous fiscal year, mainly due to the recording of a provision for product warranties as an extraordinary loss, which was disclosed at a timely disclosure for the Q3 financial results.



Page 11 shows the breakdown of changes in net sales. Net sales were up JPY145.2 billion from the same period of last year. Excluding fluctuation in price of unprocessed metals and the effect of yen's depreciation on foreign exchange, the real change was positive JPY81.7 billion. The breakdown of the real change is as follows: about JPY8.0 billion for the Communications Solutions segment; about JPY18.0 billion for the Energy Infrastructure segment; about JPY13.0 billion for the Automotive Products & Batteries segment; about JPY17.0 billion for the Electronics Component Material segment; and about JPY25.0 billion for the Functional Products segment. All of these were increases.



Page 12 shows breakdown of changes in operating profit. The overall factor for an increase of JPY35.9 billion was mainly due to the effect of increased sales and improvements.

FY24 Financial Results -Net Sales & Operating Profit by Segment



Infrastructure

Compared to last year:Increased profit on higher revenueCompared to previous forecastOverperformed(Operating profit):Overperformed

(JPY billion)	II I		Net sales				0	perating profi	t		
	FY23 Results	FY24 Previous forecasts	FY24 Results	YoY change	Change from previous forecasts	FY23 Results	FY24 Previous forecasts	FY24 Results	YoY change	Change from previous forecasts	(+) Increase/ (-) Decrease profits
	а	b	с	c-a	c-b	d	e	f	f-d	f-e	
Infrastructure	278.2	305.0	309.4	+31.2	+4.4	(11.3)	0.5	4.5	+15.8	+4.0	
Communications Solutions	168.0	175.0	178.5	+10.5	+3.5	(13.0)	(6.0)	(4.3)	+8.6	+1.7	Compared to last year : Increased profit on higher revenue (+) Increased net sales of data center related products, etc. (+) Increased telecom related demand
											Compared to previous forecast : Overperformed (+) Non-realization of the risk incorporated into the forecast (+) Changes in the scope of consolidation
Energy Infrastructure	110.2	130.0	130.9	+20.7	+0.9	1.7	6.5	8.9	+7.1	+2.4	Compared to last year : Increased profit on higher revenue (+) Increased sales of Japan extra-high voltage, renewable energy and functional power cable, etc.
											Compared to previous forecast: Overperformed (+) Net sales increased from progress in underground power cable construction and urgent projects
*Announced on Februa	ary 12, 2025										13

We omit the explanation of YoY comparisons of operating profit by segment on pages 13 to 15 because the trend is the same as at the Q3 financial results, and we will explain the YoY comparisons with the previous forecast.

The Infrastructure segment exceeded the previous forecast. The Communications Solutions segment exceeded the forecast by about JPY1.7 billion due to non-realization of the risk incorporated in the forecast and changes in the scope of consolidation. The Energy Infrastructure exceeded by about JPY2.4 billion due to progress in underground power cable construction and increased sales from urgent projects and others.

Electron System		Autom	notive	Co	mpared mpared perating	to pre	vious f	orecas		reasec erperfo	l profit on higher revenue ormed
JPY billion)			Net sales			6		perating profit			
	FY23 Results	FY24 Previous forecasts	FY24 Results	YoY change	Change from previous forecasts	FY23 Results	FY24 Previous forecasts	FY24 Results	YoY change	Change from previous forecasts	(+) Increase/ (-) Decrease profits
	a	b	с	c-a	c-b	d	e	f	f-d	f-e	
lectronics & automotive Systems	653.7	730.0	736.4	+82.7	+6.4	18.7	30.5	32.3	+13.6	+1.8	
Automotive Products & Batteries	379.8	405.0	409.5	+29.7	+4.5	15.6	26.0	27.4	+11.7	+1.4	Compared to last year : Increased profit on higher revenu (+) Improved productivity through stable orders (+) Optimized sales prices
											Compared to previous forecast : Overperformed (+) Increase in sales and cost control measures, etc.
Electronics Component Material	273.9	325.0	327.0	+53.0	+2.0	3.1	4.5	4.9	+1.8	+0.4	Compared to last year : Increased profit on higher revenu (+) Improvement in the product mix, etc. (+) Impact of foreign exchange, etc.
											Compared to previous forecast: Generally unchanged

*Announced on February 12, 2025

On page 14, the Electronics & Automotive Systems segment exceeded the previous forecast. Sales of the Automotive Products & Batteries segment increased approximately JPY1.4 billion due to higher sales, curbs on selling and other expenses, and progress in price negotiations with customers in response to higher costs associated with foreign exchange and labor cost increases.

The Electronics & Automotive Systems segment increased slightly, almost in line with forecast.

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		-									
Funct	ional Pr	oducts	;	Co	mpared	to last	t year:		In	creased	l profit on higher revenue
					mpared perating			orecas	st Ur	nachiev	ed
PY billion)		FY24	Net sales		Change from		O FY24	perating profi		Change from	
	FY23 Results	Previous	FY24 Results	YoY change	previous forecasts	FY23 Results	Previous forecasts	FY24 Results	YoY change	previous forecasts	(+) Increase/ (-) Decrease profits
	а	b	c	c-a	c-b	d	e	1	f-d	f-e	
unctional Products	115.4	150.0	147.0	+31.6	(3.0)	5.5	15.0	14.0	+8.4	(1.0)	Compared to last year : Increased profit on higher revenu (+) Increased net sales of data center related products
											Compared to previous forecast: Unachieved

The Functional Products segment on page 15 was down about JPY1.0 billion due to a delayed recovery in demand for electronics-related products.

FY24 Financial Results -B/S Summary



JPY billion)	End of FY23Q4	End of FY24Q4	Change		Inventories Increase		change and copper prices: JPY
	а	b	b-a		+2.2 billion)	impact of foreign currency ex	change and copper prices. JP i
Current assets	517.8	556.4	+38.7	- /		net sales: JPY 6.5 billion	
Cash and deposits	48.9	60.0	+11.1			d construction expected to be	recorded as net sales in the
Notes and accounts receivable - trade, and contract assets	245.7	260.6	+14.9		future: JPY 2.1 billion	1	
Total inventories	183.6	195.0	+11.4	7		quipment, and intangible a	assets
Non-current assets	467.2	430.6	(36.7)	/	Increased by JPY 1.0		
Property, plant and equipment	278.6	277.0	(1.6)	1/		d depreciation: JPY +1.1 billio	
Intangible assets	20.3	22.9	+2.6	5		er assets Decreased by J	PY 37.6 billion
Investments and other assets	168.3	130.7	(37.6)]	 Investment securities	classification of UACJ shares	
Total assets	985.0	987.0	+2.0			es and associates \rightarrow Shares	of a non-affiliated company)
Current liabilities	400.9	394.5	(6.4)	~	Total assets Increase		
Non-current liabilities	225.9	219.2	(6.6)			ving increased net sales: JPY the scope of consolidation: .II	+26.2 billion PY (32.7) billion %Mainly UAC
Total liabilities	626.8	613.7	(13.1)			rency exchange: JPY +13.3 b	
Shareholders' equity	284.9	291.5	+6.5			omprehensive income Inc	
Accumulated other comprehensive income	43.4	49.9	+6.6		Mainly due to the ga	on available-for-sale securities in on mark-to-market valuation relation adjustment: JPY (1.4)	n of UACJ
Non-controlling interests	29.9	31.9	+2.0		· Foreign currency trai	Islation adjustment. JP 1 (1.4)	billion
Total net assets	358.2	373.3	+15.1			FY23	FY24
Total liabilities and net assets	985.0	987.0	+2.0		Free cash flow	IBV +7.1 billion	JPY +52.6 billion
Equity capital ratio	33.3%	34.6%	+1.3	*		JET TAL DIMON	JET +J2.0 DIIIOII
Net interest-bearing debt	284.1	246.2	(38.0)]	Operating cash flow	JPY +31.9 billion	JPY +59.8 billion
Net D/E ratio	0.87	0.72	(0.14)		Investing		
ROE	2.1%	10.0%	+7.9		cash flow	JPY (24.8) billion	JPY (7.2) billion

Page 16 shows a summary B/S. Total assets were JPY987.0 billion, an increase of JPY2.0 billion from the end of the previous fiscal year. The breakdown of changes were an increase of JPY26.2 billion in working capital following increased net sales: an increase of JPY13.3 billion due to foreign exchange effects; and a decrease of JPY32.7 billion mainly due to changes in the scope of consolidation and other factors mainly caused by changes in the classification of UACJ stock holdings.

Free cash flow improved and Net interest-bearing debt was reduced by JPY38.0 billion as a result of improved operating cash flow due to improved EBITDA, improved capital efficiency, and curbed investment cash flow due to the reduction of policy shareholdings to strengthen governance. Various management indices also improved, with ROE rising to 10% due to a JPY26.9 billion increase in net profit over the previous fiscal year.

FY25 Forecasts -P/L Summary

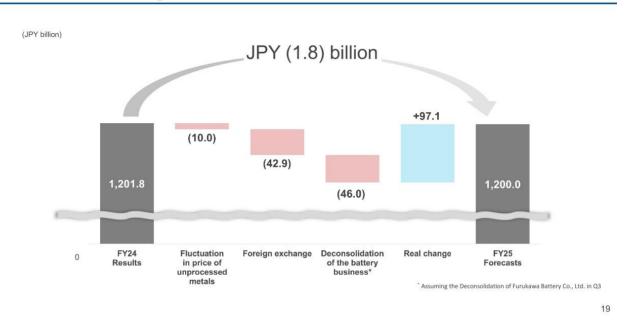
(JPY billion, JPY/kg, JPY/USD)	FY23	FY24	FY25	YoY change	Breakdown of change
	Results	Results	Forecasts	for change	(Full year YoY)
		а	b	b-a	
Net sales	1,056.5	1,201.8	1,200.0	(1.8)	See page 19
Operating profit	11.2	47.1	53.0	+5.9	See page 20
(Margin)	1.1%	3.9%	4.4%	+0.5	
Interest income (expenses)	(7.4)	(8.0)	-	170	
Share of profit (loss) of entities accounted for using equity method	6.3	10.6	-	-	
Foreign exhange gains (losses)	(0.1)	(2.2)	-		
Ordinary profit	10.3	48.6	52.0	+3.4	
(Margin)	1.0%	4.0%	4.3%	+0.3	
Interest income (expenses)	9.8	5.5	6.0	+0.5	
Share of profit (loss) of entities accounted for using equity method	(11.6)	(16.8)	-	-	
Foreign exhange gains (losses)	(2.0)	(4.0)			
Profit attributable to owners of parent	6.5	33.4	36.0	+2.6	
• (Margin)	0.6%	2.8%	3.0%	+0.2	
Average copper price	1,262	1,478	1,335	(143)	
Average exhange rate	145	153	140	(13)	

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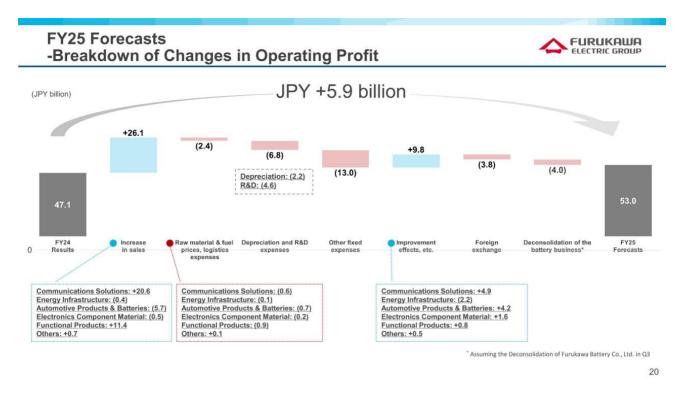
This page shows the forecast for FY2025. Please turn to page 18. Net sales are projected at JPY1.2 trillion, operating profit at JPY53.0 billion, ordinary profit at JPY52.0 billion, and net profit attributable to owners of parent at JPY36.0 billion. Details on net sales and operating profit will be provided later.

Ordinary profit will decrease due to UACJ no longer being an equity-method affiliate, resulting in a decrease in Share of profit (loss) of entities accounted for using equity method. Extraordinary income is based on the assumption that the Company will continue to streamline its asset holdings. The assumptions for the exchange rate and copper price are as shown.

FY25 Forecasts -Breakdown of Changes in Net Sales



Page 19 shows breakdown of changes in net sales. Excluding fluctuation in price of unprocessed metals, foreign exchange, and the deconsolidation of the Furukawa Battery, the real change is an increase of JPY97.1 billion. The breakdown of the real change was an increase of approximately JPY80.0 billion in the Communication Solutions and an increase of approximately JPY47.0 billion in the Functional Products segment, and decreases in the Energy Infrastructure segment, the Automotive Products & Batteries segment, and the Electronics Component Material segment.



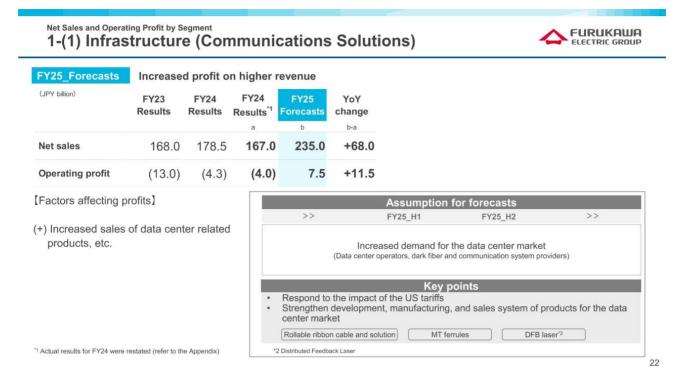
Page 20 shows breakdown of changes in operating profit. Positive JPY26.1 billion due to the substantial increase in sales, JPY13.0 billion increase in other fixed costs due to higher personnel costs resulting from higher wages and increased production costs. However, we expect an increase of JPY9.8 billion due to improvement effects from productivity improvement, price optimization, product mix, and other factors. Excluding the impact of foreign exchange and the deconsolidation of the Furukawa Battery, we forecast an increase of JPY5.9 billion over FY2024.

FY25 Forecasts -Operating Profit by Segment



		FY23 R	esults	FY24 R	esults	FY24 Re	sults'	FY25	YoY	
Segments	Sub-segments	H1	H2	H1	H2	H1	H2	Forecasts	change	Assumption for forecasts
		<i></i>				а		b	b-a	
nfrastructure	Communications Solutions	(13	.0)	(4.3	3)	(4.0)	7.5	+11.5	 Increased sales of data center related products, etc.
	oolutions	(6.0)	(6.9)	(5.8)	1.5	(5.6)	1.6			
	Energy Infrastructure	1.1	7	8.	9	9.8		6.5	(3.3)	Steady demand for Japan extra-high voltage, renewable
	Intrastructure	(2.6)	4.4	2.9	5.9	3.2	6.6			energy and functional power cable, etc.
Electronics & Automotive	Automotive Products &	15	.6	27	.4	27.6	6	20.0	(7.6)	Deconsolidation of the batteries business (assuming Q3)
Systems	Batteries	2.3	13.3	11.2	16.1	11.3	16.3			 Customer vehicle production volume remains unchanged from the previous year
	Electronics Component	3.	1	4.	9	5.0		5.0	0.0	Gradual recovery in demand for electronics-related products
	Material	0.6	2.5	3.1	1.8	3.2	1.9			
Functional Proc	lucts	5.	5	14	.0	14.1	1	19.0	+4.9	Data center related products will continue to be strong
		2.1	3.4	7.9	6.1	7.9	6.2			 Gradual recovery in demand for electronics-related products Realization of investing effect in increased production of tape for semiconductor process
Consolidated to	otal d developments, etc.	11.	2	47	.1	47.1	1	53.0	+5.9	* From FY25, the industrial laser business will be transferred from the Infrastructure segment (Communications Solutions) to the Service &
segment, and elimi		(4.6)	15.8	17.5	29.6	17.5	29.6			Developments, etc. segment, the metal power cable business will be transferred within the Infrastructure segment (from Communications
										J Solutions to Energy Infrastructure), and some changes will be made to the method of allocating head office expenses (refer to the Appendix). As a result, the actual results for FY24 were restated.

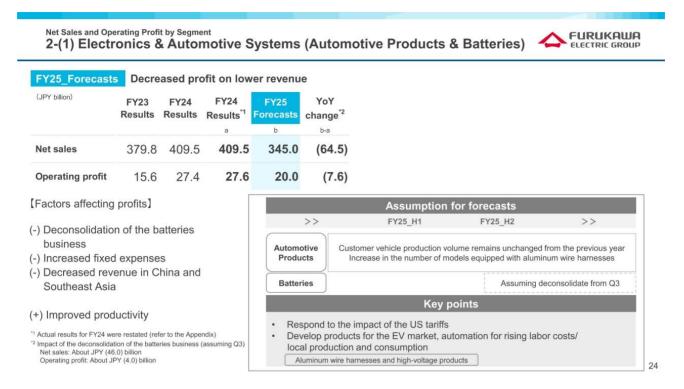
Page 21 shows the operating profit forecast by sub-segment. Like the FY2024 results, FY2025 will be biased toward H1, probably 4:6 for H1:H2. The details are explained on the next page and beyond.



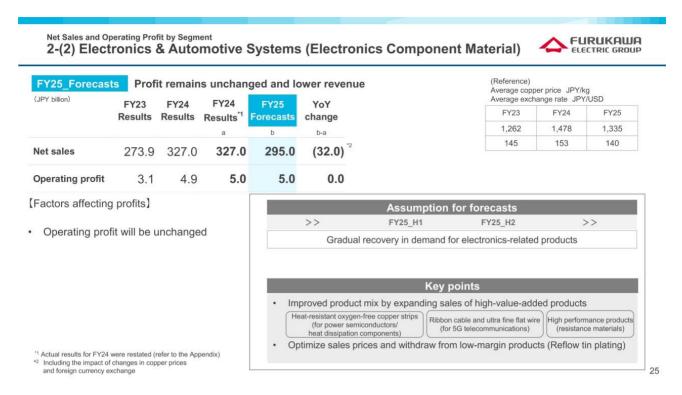
On page 22, the Communications Solutions segment is forecasted to increase YoY in both sales and profit. Demand for fiber cables is on the road to recovery, and we expect to see an increase in profit due to higher sales, especially in conjunction with increased demand from the data center market.

FY25_Forecast	s Decr	eased pro	ofit on lov	ver revenu	ue			
(JPY billion)	FY23 Results	FY24 Results	FY24 Results ^{*1}	FY25 Forecasts	YoY change			
			а	b	b-a			
Net sales	110.2	130.9	142.1	140.0	(2.1))		
Operating profit	1.7	8.9	9.8	6.5	(3.3))		
Factors affecting	g profits]					Assumptio	n for forecasts	
					>>	FY25_H1	FY25_H2	>>
 Japan underg projects were 			'24	Domestic high vo		Steady demand for re	enewal of underground po	ower cable in Japan
 Japan extra-h 				Submarin	ne lines	and r	enewable energy projects	5
energy and fu	0 0	S. 44		Chi	na	Unclea	r when demand will recov	/er
demand will c				Functiona cable/com			Steady demand	
						Key	points	
	ere restated (re	forto the Appendix	- 5.3	• Incr	rease cable	with a focus on profits e manufacturing and ins a-high voltage and submarine s by promoting marketin	lines Renewable energy	/ projects

On page 23, for the Energy Infrastructure segment, lower revenues and profits compared to the previous fiscal year are forecasted. Although the demand for domestic extra-high voltage, renewable energy and functional power cable remain strong, the previous fiscal year saw a concentration of projects, mainly domestic underground power cable construction and industrial cable & power cable accessories business was ordered for spot projects, and we expect a decrease in profit compared to the previous fiscal year.



Page 24 is for the Automotive Products & Batteries segment. Decrease in sales and profit due to the deconsolidation of the Furukawa Battery. Automobile production volume is expected to remain flat YoY and productivity improvements will be implemented, but profits are expected to decrease due to higher fixed costs resulting from soaring labor costs and the risk of lower sales in China and Southeast Asia.



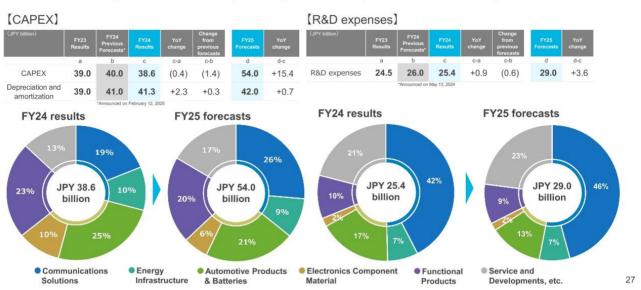
Page 25 is for the Electronics Component Material segment. Excluding the impact of foreign exchange and increase changes in copper price, sales would be almost flat YoY. Although demand for electronics-related products is on a recovery trend, operating profit is also expected to remain at the same level as in the previous fiscal year, partly due to an increase in fixed costs.

Net Sales and Operating Profit by Segment 3 Functional Products

(JPY billion)	FY23 Results	FY24 Results	FY24 Results ^{*1} a	FY25 Forecasts b	YoY change ^{b-a}		
Net sales	115.4	147.0	147.0	185.0	+38.0		
Operating profit	5.5	14.0	14.1	19.0	+4.9		
Factors affecting	profits]		Γ			Assumptio	n for forecasts
+) Increased sale	es of data	center re	lated		>>	FY25_H1	FY25_H2
products	o or data		latou		Dat	a center investmen	ts will continue to b
+) Benefits of inc	reased pro	oduction	of tape		Gradual	ecovery in deman	d for electronics-rel
for semicondu increased sale				2			
						Key	/ points
					rease productio ewable energy	•	n-value-added prod
				Tana for se	emiconductor High c	erformance High perf	ormance heat Thin alur

Next, on page 26, Functional Products segment are projected to increase in both sales and profit over the previous fiscal year. We expect an increase in profit due to higher sales resulting from continuing brisk investment in data centers.

CAPEX, Depreciation & Amortization and R&D Expenses



■ Continuing activities for expanding business profits and future growth

Page 27 shows the status of capital expenditures, depreciation and amortization, and R&D expenses. Capital expenditures in FY2024 were JPY38.6 billion as a result of the implementation of cost reductions, an amount lower than depreciation in FY2024.

Capital expenditures in FY2025 are expected to be JPY54.0 billion, up JPY15.4 billion from the previous fiscal year. We will be conscious of cash allocation and make appropriate investments in accordance with market trends. In addition, we will continue to invest in research and development for future growth.

That is all from me.

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