

## Furukawa Electric Group FY2025 Q1 Financial Results

August 7, 2025

Koji Aoshima

Representative Director and Corporate Senior Vice President General Manager, Finance & Accounting Division

Furukawa Electric Co., Ltd.



This presentation materials are created for the purpose of providing information on Furukawa Electric's activities for shareholders, investors, and members of the media.

#### **Forward-Looking Statements**

Projections of future sales and earnings in these materials are "forward-looking statements."

Management offers these projections in good faith and on the basis of information presently available.

Information in these statements reflects assumptions about such variables as economic trends and currency exchange rates.

Forward-looking statements incorporate known and unknown risks as well as other uncertainties that include, but are not limited to, the following items.

- Economic trends in the U.S, Europe, Japan and elsewhere in Asia, particularly with regard to consumer spending and corporate expenditures.
- Changes in exchange rates of the U.S. dollar, euro, and Asian currencies.
- Furukawa Electric Group's ability to respond to rapid advances in technology.
- Changes in assumptions involving financial and managerial matters and the operating environment.
- Current and future trade restrictions and related matters in foreign countries.
- Changes in the market value of securities held by the Furukawa Electric Group.

Due to the above factors, actual sales, earnings, and other operating results may differ significantly from forward looking statements in these materials. In addition, following the release of these materials, Furukawa Electric Group assumes no obligation to announce any revisions to forward-looking statement in these materials.

#### Copyrights

Furukawa Electric Co., Ltd. retains copyrights and other rights involving these materials. Copyright and otherwise reusing these materials in any way without prior consent is prohibited.

## Agenda

#### **FY25Q1 Financial Results and FY25 Full-year Forecasts**

- FY25Q1 Financial Results Highlights
- FY25Q1 Financial Results P/L Summary
- Overview of the FY25 Full-year Forecasts
- FY25 Full-year Forecasts
   Net Sales & Operating Profit by Segment
- FY25Q1 Financial Results Breakdown of Changes in Net Sales & Operating Profit
- Net Sales & Operating Profit by Segment
- FY25 Q1 Financial Results B/S Summary
- CAPEX, Depreciation & Amortization and R&D Expenses

#### **Appendix**

© FURUKAWA ELECTRIC CO., LTD.

# **FY25 Q1 Financial Results** and **FY25 Full-year Forecasts**

## **FY25 Q1 Financial Results Highlights**



### ■ Net sales and each level of profit increased compared to last year

(JPY billion, JPY/kg, JPY/USD)	FY24_Q1	FY25_Q1	YoY change
	<u>a</u>	b	b-a
Net sales	273.6	293.7	+20.2
Operating profit	3.5	8.4	+4.9
Ordinary profit	7.1	7.8	+0.7
Profit attributable to owners of parent	4.7	5.2	+0.5
Average copper price	1,570	1,424	(146)
Average exchange rate	156	145	(11)

## FY25 Q1 Financial Results -P/L Summary



JPY billion, JPY/kg, JPY/USD)	FY24_Q1	FY25_Q1	YoY change	Breakdown of change(Q1)
	a	b	b-a	
Net sales	273.6	293.7	+20.2	See page 10
Operating profit	3.5	8.4	+4.9	See page 11
(Margin)	1.3%	2.9%	+1.6	
Interest income (expenses)	(1.9)	(2.0)	(0.0)	
Share of profit (loss) of entities accounted for using equity method	4.5	2.1	(2.4)	Change in equity-method affiliates
Foreign exhange gains (losses)	1.0	(2.3)	(3.3)	
Ordinary profit	7.1	7.8	+0.7	
(Margin)	2.6%	2.6%	+0.1	
Extraordinary income (losses)	(1.8)	(0.1)	+1.7	•Extraordinary income (0.6) [0.9 → 0.3]
Income taxes	0.3	(1.8)	(2.1)	•Extraordinary loss
Profit attributable to non-controlling interests	(0.8)	(0.7)	+0.1	+2.3 [(2.7) → (0.4)]
Profit attributable to owners of parent	4.7	5.2	+0.5	
- (Margin)	1.7%	1.8%	+0.0	
Average copper price	1,570	1,424	(146)	
Average exhange rate	156	145	(11)	

## Overview of the FY25 Full-year Forecasts



### **■** Full-year forecast remains unchanged

- Updated the impact of tariffs
- Net sales and operating profit have been revised in certain segments (see page 8)

(JPY billion, JPY/kg, JPY/USD)	FY24 Results	FY25 Forecasts*	YoY change
	a	b	b-a
Net sales	1,201.8	1,200.0	(1.8)
Operating profit	47.1	53.0	+5.9
Ordinary profit	48.6	52.0	+3.4
Profit attributable to owners of parent	33.4	36.0	+2.6
Average copper price	1,478	1,335	(143)
Average exchange rate	153	140	(13)

Impact and response of tariffs introduced by the United States

Direct impa	ct of tariffs	Response
<ul><li>Increase in cost</li><li>Purchases of and products,</li><li>Tariff burden of</li></ul>	etc.	<ul> <li>Recovery of the cost increase</li> <li>Incorporate the tariffs into the sales prices</li> <li>Change the supply chain</li> <li>Change the trade terms</li> </ul>
Communications Solutions	Automotive Products & Batteries	etc.

 At present, various measures to address cost increases are generally progressing as initially expected at the beginning of the fiscal year

<sup>(</sup>Reference)

<sup>\*</sup> Announced on May 13, 2025

#### **FY25 Full-year Forecasts**

## - Net Sales & Operating Profit by Segment



#### Changes

- Automotive Products & Batteries: Timing of Furukawa Battery Co., Ltd.'s deconsolidation (from Q3 to Q4)
- Functional Products: Impact of TWD appreciation (Copper foil), and revenue decline due to changes in demand from key customers (Tape for semiconductor process)

(JPY billion)		Net sales		Operating profit			
	FY24_Q1	FY25_Q1	YoY change	FY24_Q1	FY25_Q1	YoY change	
	а	b	b-a	С	d	d-c	
Infrastructure	68.7	80.3	+11.5	(2.8)	0.1	+2.8	
Communications Solutions	37.0	47.0	+10.0	(4.0)	(0.7)	+3.3	
Energy infrastructure	31.8	33.3	+1.5	1.3	0.8	(0.4)	
Electronics & Automotive Systems	167.2	173.7	+6.5	4.2	6.6	+2.4	
Automotive Products & Batteries	94.1	96.2	+2.1	3.6	5.6	+2.0	
Electronics Component Materials	73.1	77.4	+4.3	0.6	1.0	+0.5	
Functional Products	35.9	37.3	+1.4	3.4	4.0	+0.6	
Service and Developments, etc.	8.2	9.7	+1.5	(1.2)	(2.1)	(0.8)	
Elimination of intra-company transactions	(6.5)	(7.3)	(0.8)	(0.1)	(0.2)	(0.1)	
Total	273.6	293.7	+20.2	3.5	8.4	+4.9	

Net sales					Operating profit				
FY24 Results	FY25 Previous forecasts	FY25 Forecasts	YoY change	Change from previous forecasts	FY24 Results	FY25 Previous forecasts	FY25 Forecasts	YoY change	Change from previous forecasts
е	f	g	g-e	g-f	h	i	j	j-h	j-i
309.1	375.0	375.0	+65.9	-	5.8	14.0	14.0	+8.2	
167.0	235.0	235.0	+68.0	-	(4.0)	7.5	7.5	+11.5	-
142.1	140.0	140.0	(2.1)		9.8	6.5	6.5	(3.3)	
736.4	640.0	665.0	(71.4)	+25.0	32.6	25.0	27.0	(5.6)	+2.0
409.5	345.0	370.0	(39.5)	+25.0	27.6	20.0	22.0	(5.6)	+2.0
327.0	295.0	295.0	(32.0)	-	5.0	5.0	5.0	0.0	-
147.0	185.0	160.0	+13.0	(25.0)	14.1	19.0	17.0	+2.9	(2.0)
34.8	40.0	40.0	+5.2	-	(5.4)	(5.0)	(5.0)	+0.4	-
(25.6)	(40.0)	(40.0)	(14.4)	-	(0.1)	0.0	0.0	+0.1	-
1,201.8	1,200.0	1,200.0	(1.8)	-	47.1	53.0	53.0	+5.9	

<sup>\*</sup> Announced on May 13, 2025

## **FY25 Forecasts -Operating Profit by Segment**



156

Operating profit of main segments

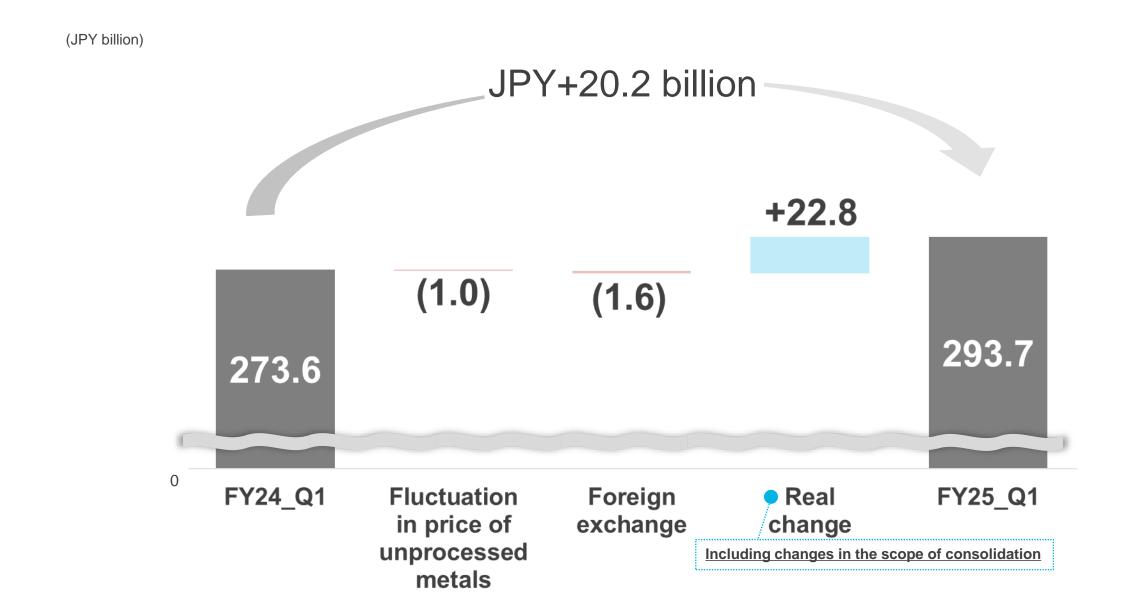
Operating profit of main segments																
(JPY billion)		FY	/24 Resu	ults	FY2	25 Forec	asts	Υ	oY chang	je						
Segments	Sub-segments	Q1	Q2 to Q4		Q1	Q2 to Q4		Q1	Q2 to Q4		Main reason of YoY change			<b>)</b>		
			а			b			b-a							
Infrastructure	Communications Solutions	(4.0)	0.0	(4.0)	(0.7)	8.2	7.5	+3.3	+8.2	+11.5	pro	reased net ducts (rea reased pro	lize benef			
	Energy Infrastructure	1.3	8.5	9.8	0.8	5.7	6.5	(0.4)	(2.9)	(3.3)	• Diff	ferences ir	n profitabili	ity of indiv	ridual proj	ects
Electronics & Automotive Systems	Automotive Products & Batteries	3.6	24.0	27.6	5.6	16.4	22.0	+2.0	(7.6)	(5.6)	• Dec	consolidati 4) creased sa rket (from reased fixe	ales in Chi Q2)	nese and		
	Electronics Component Material	0.6	4.4	5.0	1.0	4.0	5.0	+0.5	(0.5)	0.0						
Functional Prod	ucts	3.4	10.7	14.1	4.0	13.0	17.0	+0.6	+2.3	+2.9	• Firr	m demand	for data o	enter rela	ted produ	cts
											(Poforon	ce) Average	connor price	IDV/ka		
Consolidated to	tal	0.5	40.0	47.4	0 1	44.0	<b>F</b> 0.0	4.0			(1761616111	Average	foreign exch	ange JPY/l	USD	
	d developments, etc.	3.5	43.6	47.1	8.4	44.6	53.0	+4.9	+1.0	+5.9	FY24_Q1	FY25_Q1	FY24_ Q2 to Q4	FY25_ Q2 to Q4	FY24	FY25 (Ref.)
								***************************************			1,570	1,424	1,448	1,335	1,478	1,357
								**********************			1	1	I	1	1	1 1

Including foreign exchange impact of about JPY(4.0) billion

9

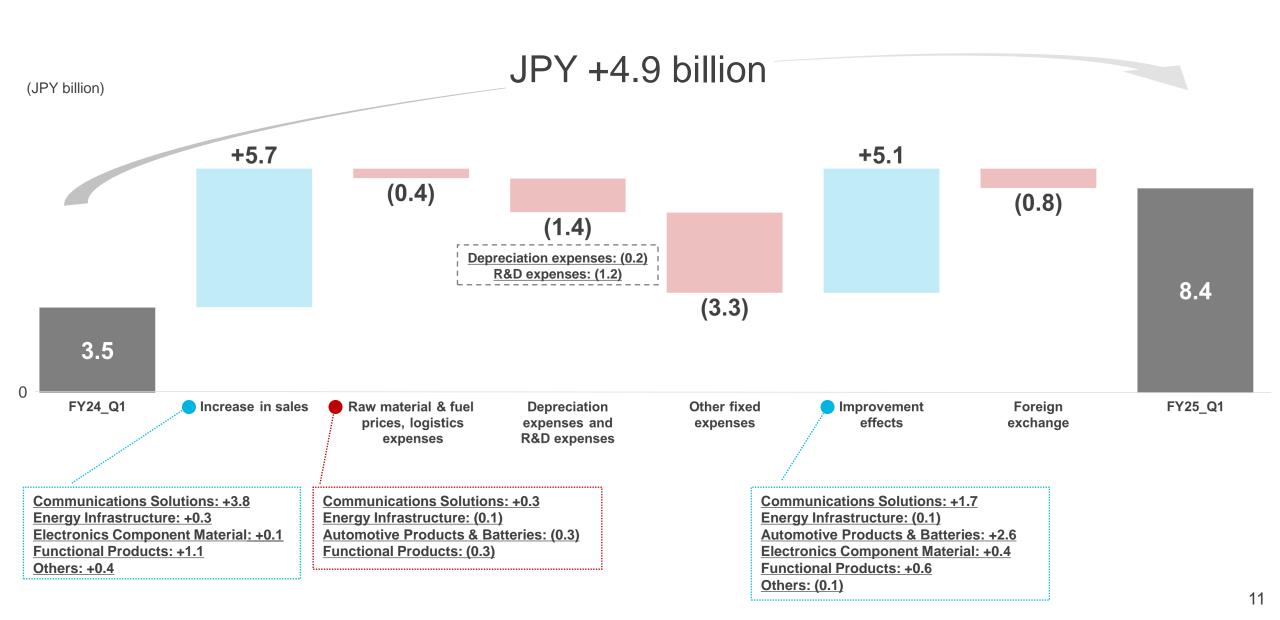
# FY25Q1 Financial Results -Breakdown of Changes in Net Sales





# **FY25Q1 Financial Results**-Breakdown of Changes in Operating Profit





## 1-(1) Infrastructure (Communications Solutions)



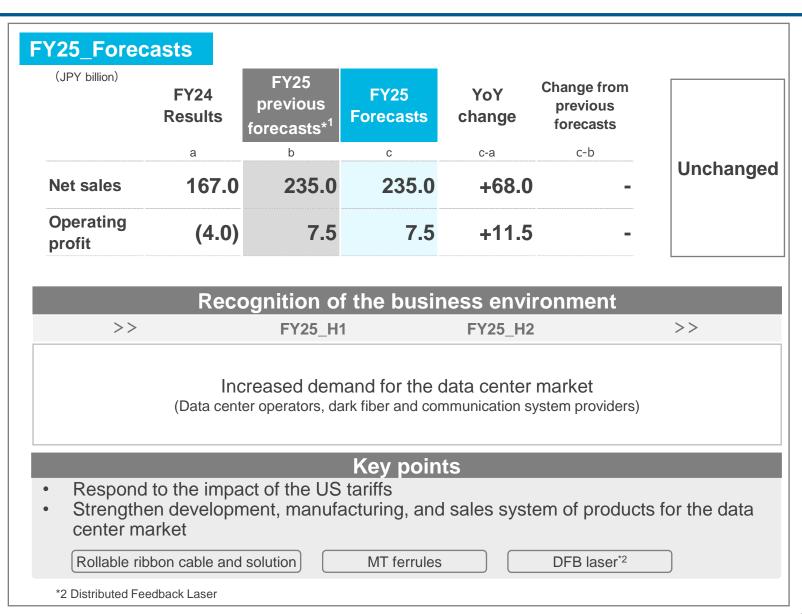
#### FY25\_Q1 Results

## Increased profit on higher revenue

(JPY billion)	FY24_Q1	FY25_Q1	YoY change
	а	b	b-a
Net sales	37.0	47.0	+10.0
Operating profit	(4.0)	(0.7)	+3.3

#### [Factors affecting profits]

(+) Increased sales of data center related products, etc.



<sup>\*1</sup> Announced on May 13, 2025

## 1-(2) Infrastructure (Energy Infrastructure)



## FY25\_Q1 Results Decreased profit on higher revenue

(JPY billion)	FY24_Q1	FY25_Q1	YoY change
	а	b	b-a
Net sales	31.8	33.3	+1.5
Operating profit	1.3	0.8	(0.4)

#### (Factors affecting profits)

 Japan extra-high voltage, renewable energy and functional power cable demand will continue to be firm

FY25_Fore	casts							
(JPY billion)	FY24 Results	FY25 previous forecasts*	FY25 Forecasts	YoY change	Change from previous forecasts			
	а	b	C	c-a	c-b			
Net sales	142.1	140.0	140.0	(2.1)	-	Unchanged		
Operating profit	9.8	6.5	6.5	(3.3)	-			
	Recognition of the business environment							
>>	1100	FY25_F		FY25_H2		>>		
Domestic extra high voltage	- Ste	eady deman		•	•	able in Japan		
Submarine line	s		and renewa	able energy	projects			
China		l	Jnclear whe	n demand w	/ill recover			
Functional power cable/component			Ste	ady deman	b			
Key points								
Secure orders with a focus on profits								
Increase cable manufacturing and installation capacity								
Domestic extra-high voltage and submarine lines Renewable energy projects								
			arketing acti					
Rakuraki	<i>ı</i> aluminum c	able <sup>®</sup> Tr	ansmission and	distribution co	mponents			

<sup>\*</sup> Announced on May 13, 2025

#### 2-(1) Electronics & Automotive Systems (Automotive Products & Batteries)



#### FY25\_Q1 Results

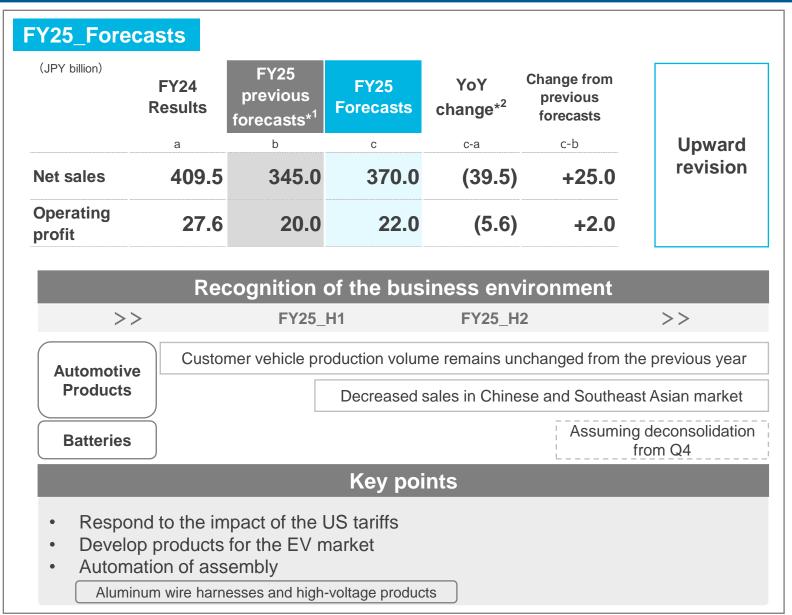
#### **Increased profit** on higher revenue

(JPY billion)	FY24_Q1	FY25_Q1	YoY change
	а	b	b-a
Net sales	94.1	96.2	+2.1
Operating profit	3.6	5.6	+2.0

#### (Factors affecting profits)

- (+) Price optimization

<sup>\*2</sup> Impact of the deconsolidation of the batteries business (assuming Q4) Net sales: About JPY (21.0) billion Operating profit: About JPY (2.0) billion



Battery business remains solid \*1 Announced on May 13, 2025

#### 2-(2) Electronics & Automotive Systems (Electronics Component Material)



#### FY25\_Q1 Results

#### **Increased profit** on higher revenue

(JPY billion)	FY24_Q1	FY25_Q1	YoY change
	а	b	b-a
Net sales	73.1	77.4	+4.3
Operating profit	0.6	1.0	+0.5

#### [Factors affecting profits]

Operating profit will be unchanged

#### (Reference)

Average copper price JPY/kg Average exchange rate JPY/USD

*1 Including the impact of changes in copper prices and foreign currency exchange	FY24_Q1	FY25_Q1
	1,570	1,424
*2 Announced on May 13, 2025	156	145

#### FY25\_Forecasts

(JPY billion)	FY24 Results	FY25 previous forecasts* <sup>2</sup>	FY25 Forecasts	YoY change	Change from previous forecasts	
	а	b	С	c-a	c-b	l
Net sales	327.0	295.0	295.0	(32.0)	*1 •	Unchanged
Operating profit	5.0	5.0	5.0	0.0	-	

#### Recognition of the business environment

>> FY25 H1 FY25 H2 >>

Gradual recovery in demand for electronics-related products

#### **Key points**

Improved product mix by expanding sales of high-value-added products

Heat-resistant oxygen-free copper strips (for power semiconductors/ heat dissipation components)

Ribbon cable and ultra fine flat wire (for telecommunications and infrastructure)

High performance products (resistance materials)

Optimize sales prices and withdraw from low-margin products

### **3 Functional Products**



#### FY25\_Q1 Results

## Increased profit on higher revenue

(JPY billion)	FY24_Q1	FY25_Q1	YoY change
	a	b	b-a
Net sales	35.9	37.3	+1.4
Operating profit	3.4	4.0	+0.6

#### [Factors affecting profits]

- (+) Increased sales of data center related Products
- (-) Impact of TWD appreciation (Copper foil)
- (-) Revenue decline due to changes in demand from key customers (Tape for semiconductor process)

#### FY25\_Forecasts

(JPY billion)	FY24 Results	FY25 previous forecasts*	FY25 Forecasts	YoY change	Change from previous forecasts
	a	b	C	c-a	c-b
Net sales	147.0	185.0	160.0	+13.0	(25.0)
Operating profit	14.1	19.0	17.0	+2.9	(2.0)

Downward revision

#### Recognition of the business environment

>> FY25\_H1 FY25\_H2 >>

Data center investments will continue to be active

Impact of foreign exchange (TWD appreciation)

Progress toward domestic semiconductor manufacturing in China

#### **Key points**

Increase production and sales of high-value-added products for data center and renewable energy markets

Tape for semiconductor process

High performance foam products

High performance heat dissipation and cooling products

Thin aluminum blanks for HDD

Copper foil for high frequency circuit boards

<sup>\*</sup> Announced on May 13, 2025

### FY25Q1 Financial Results -B/S Summary



(JPY billion)	End of FY24	End of FY25Q1	Change
	а	b	b-a
Current assets	556.4	539.8	(16.6)
Cash and deposits	60.0	51.1	(8.8)
Notes and accounts receivable - trade, and contract assets	260.6	247.6	(13.0)
Total inventories	195.0	198.9	+3.9
Non-current assets	430.6	434.2	+3.6
Property, plant and equipment	277.0	275.3	(1.7)
Intangible assets	22.9	22.8	(0.0)
Investments and other assets	130.7	136.0	+5.4
Total assets	987.0	974.0	(13.0)
Current liabilities	394.5	376.9	(17.6)
Non-current liabilities	219.2	227.3	+8.1
Total liabilities	613.7	604.2	(9.5)
Shareholders' equity	291.5	288.4	(3.1)
Accumulated other comprehensive income	49.9	50.1	+0.2
Non-controlling interests	31.9	31.3	(0.6)
Total net assets	373.3	369.8	(3.5)
Total liabilities and net assets	987.0	974.0	(13.0)
Equity capital ratio	34.6%	34.8%	+0.2
Net interest-bearing debt	246.2	272.7	+26.5
Net D/E ratio	0.72	0.81	+0.08

Inventories Increased by JPY 3.9 billion

Impact of projects and construction expected to be recorded as net sales in the future JPY +3.8 billion

Property, plant and equipment, and intangible assets
Decreased by JPY 1.7 billion

<u>Investments and other assets</u> Increased by JPY 5.4 billion Investment securities JPY +5.5 billion

<u>Total assets</u> Decreased by JPY 13.0 billion Impact of foreign currency exchange JPY (12.7) billion

## **CAPEX, Depreciation & Amortization and R&D Expenses**

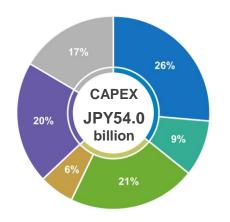


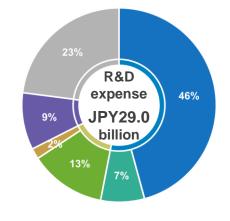
### **■** Full-year forecast remains unchanged

#### (JPY billilon) YoY FY24 Q1 FY25 Q1 change b а b-a 6.9 8.9 CAPEX +2.0 Depreciation and 10.1 10.3 +0.2 amortization R&D 6.4 7.6 +1.2 expenses

#### ((Announced on May 13, 2025))

FY24 Results	FY25 Forecasts	YoY change
<u>C</u>	<u>d</u>	d-c
38.6	54.0	+15.4
41.3	42.0	+0.7
<b>-</b>		
25.4	29.0	+3.6





- CommunicationsSolutions
- Energy Infrastructure
- Automotive Products& Batteries
- ElectronicsComponent Material
- Functional Products
- Service and Developments, etc.

## Thank you

FURUKAWA ELECTRIC GROUP PURPOSE

Composing the core of a brighter world.

## **Appendix**

Segments and Business Divisions

© FURUKAWA ELECTRIC CO., LTD.

## **Appendix** Segments and Business Divisions



Segment	Sub-segment	Business Division	
	Communications	Optical Solutions (Fiber & Cables)	
	Communications Solutions	FITEL Products	
Infrastructure	Jointions	Broadband Solutions Business	
	Energy Infractructure	Power Cable	
	Energy Infrastructure	Industrial Cable & Power Cable Accessories	
	Automotive Products	Automotive Products	
Electronics & Automotive	& Batteries	Batteries	
Systems	<b>Electronics Component</b>	Electric Conductor	
	Material	Copper & High Performance Material Products	
	·	AT & Functional Plastics	
Functional Products		Thermal Management Solution & Products	
		Memory Disk	
		Copper Foil	
Service and Developments, etc.			