

IR Business Briefing Electronics Component Materials business

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Forward-Looking Statements

Projections of future sales and earnings in these materials are “forward-looking statements.”

Management offers these projections in good faith and on the basis of information presently available.

Information in these statements reflects assumptions about such variables as economic trends and currency exchange rates.

Forward-looking statements incorporate known and unknown risks as well as other uncertainties that include, but are not limited to, the following items.

- Economic trends in the U.S., Europe, Japan and elsewhere in Asia, particularly with regard to consumer spending and corporate expenditures.
- Changes in exchange rates of the U.S. dollar, euro, and Asian currencies.
- The Furukawa Electric Group’s ability to respond to rapid advances in technology.
- Changes in assumptions involving financial and managerial matters and the operating environment.
- Current and future trade restrictions and related matters in foreign countries.
- Changes in the market value of securities held by the Furukawa Electric Group.

Due to the above factors, actual sales, earnings, and other operating results may differ significantly from Looking Statements in these materials. In addition, following the release of these materials, Furukawa Electric Group assumes no obligation to announce any revisions to forward-looking statement in these materials

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Furukawa Electric Co., Ltd

- 1. Overview of the organization**
- 2. Aim of the division**
- 3. Electronics Component Materials business—
Aiming towards the future**

Organization

Electronics Component Materials Division

Automotive Products
Division

Electric Conductor
Division

Magnet Wire Division

Copper & High Performance
Material Products Division

Copper Tube Division

FY2017 sales

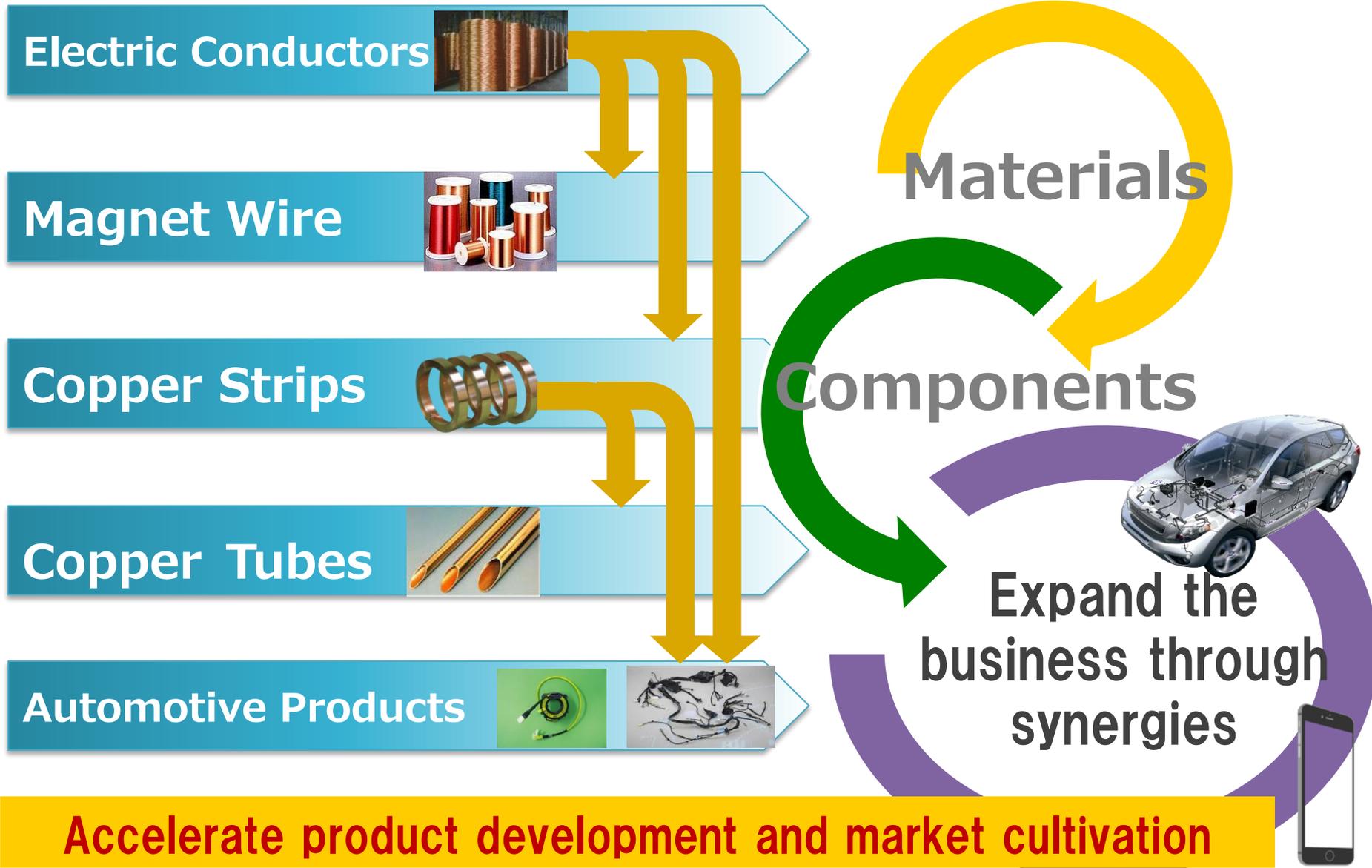
Furukawa Group:
JPY 967.3 billion

Electronics Component
Materials:
JPY 533.8 billion
※Including batteries

45%

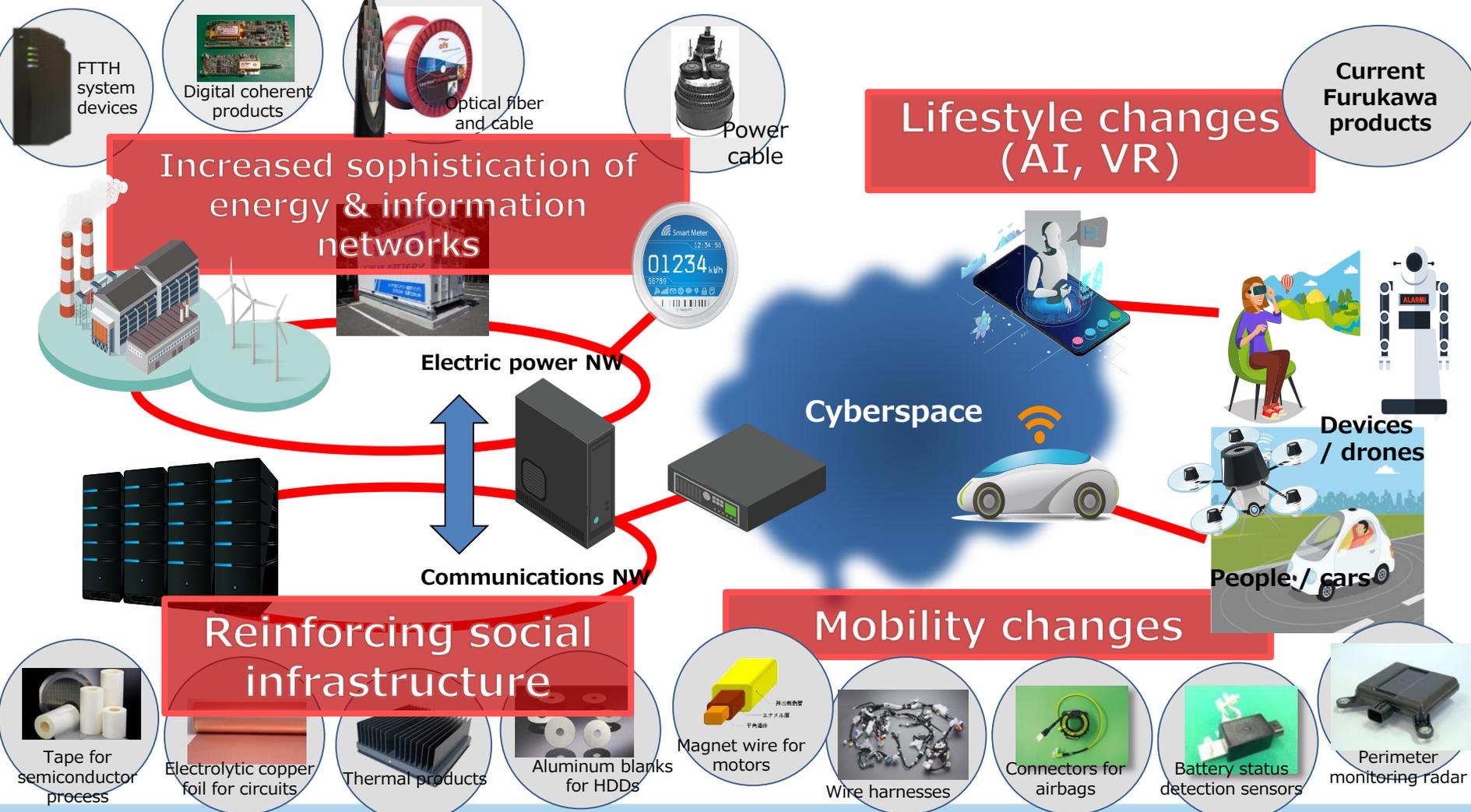
55%

Aim of the division



Protect the foundations of society and support growth

Through the connection, transmission and storage of energy, information and heat, Furukawa Electric will contribute to the changes in society mainly in the areas of infrastructure, automotive products and a fusion thereof



Electronics Component Materials

– Aiming towards the future

● 2018

● 2019

● 2020

● 2025

● Profit improvement initiatives

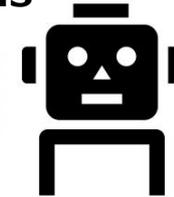
Copper strips: Optimize the product mix

Magnet wire: Discussions on price revisions for low margin products

- ✓ Utilize the company's strengths, and expand the business opportunities and achieve growth through fusion and collaboration
- ✓ Create new products and businesses, and strengthen the downstream and component businesses



Connected
Autonomous
Shared
Electric



IoT

5G

One Furukawa

Expand profits through collaborative products

In-vehicle thermal management products / High speed in-vehicle communications



Magnet wire: HVWW®

Automotive products: Next generation radar

Automotive products: Next generation BSS

Automotive products: Lightweight harnesses, a terminals

Copper strips: Corson copper (TEC-97,Cube,FAS-680)

Thank you!

Bound to  ***Innovate***